



*Federal Supply Service
Federal Schedule Pricelist*

Federal Supply Service
U.S. General Services Administration

Effective Period: September 29, 1998 through September 28, 2018
Contract Number: GS-02F-1439H
Schedule 874 Mission Oriented Business Oriented Services (MOBIS)

American Institute of Certified Public Accountants
220 Leigh Farm Rd.
Durham, NC 27707-8110

Other than Small Business

Price List Current through Modification PO-0046,
effective 2/19/2014

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.fss.gsa.gov>.

INFORMATION FOR ORDERING OFFICES

1a. Awarded Special Items:

- 874-4.....Instructor Led Training, Web Based
Training and Education Courses, Course
Development and Test Administration
- 874-5.....MOBIS Support Products
- 874-9.....Off-the-Shelf and Customizable Print,
Audio, and Visual Instructional Training
Devices

1b. Lowest Priced Item:

874-4	\$55.42	Accounting & Auditing Update
874-5	\$25.19	Participant Manual
874-9	\$14.63	AE Statement Standards

2. Maximum Order:

SIN 874-4	\$1,000,000
SIN 874-5	\$1,000,000
SIN 874-9	\$1,000,000

3. Minimum Order:

\$100

4. Geographic Coverage (delivery area):

The 48 Contiguous States, the District of Columbia,
Alaska, Hawaii, and the Commonwealth of Puerto Rico.

5. Point of Production:

Durham, NC

6. Discounts:

All prices shown herein are net Government prices
unless otherwise indicated.

If an ordering activity is an accredited academic
institution, it will receive a 30% discount off of the prices
contained in the pricelist. If an ordering activity is a
bookstore, it will receive a 40% discount off of the prices
contained in the pricelist. An ordering activity will qualify
as either an educational institution or a commercial
bookstore, if a signed purchase order or letter of
authorization (identifying the buyer as a school, library,
teacher, educational institution or bookstore)
accompanies the order. AICPA Continuing Professional
Education (CPE) material and software products are
excluded.

7. Quantity Discounts:

For quantities placed on a single order the following
discounts apply.

- a. For Self-Study and CPE Credit Courses, AICPA
offers the Government quantity discounts as
follows:

Multiple quantity purchases of complete course
packages

3 or 4 complete course packages.....	10%
5-9 complete course packages.....	15%
10-49 complete course packages.....	20%
50-99 complete course packages.....	25%
100 or more complete course packages	30%

Bulk purchases of additional workbooks/manuals

10-49 additional workbooks/manuals	20%
50-99 additional workbooks/manuals	25%
100+ additional workbooks/manuals	30%

Products subject to the above discounts are
designated with the letter "C" in the Discount Code
Column of the Pricelist.

- b. For Printed Publications (other than CPE credit
courses) AICPA offers the Government quantity
discounts as follows;

10-49 copies.....	10%
50-99 copies.....	20%
100-999 copies.....	30%
1,000 or more copies.....	40%

Products subject to the above discounts are
designated with the letter "P" in the Discount Code
Column of the Pricelist.

- c. Standard discounts for Instructor Led or Discussion
Leader Based Training in a 12-month period on
program content only are as follows:

1-74 people	0%
75-149 people	20%
150-224 people	25%
225 people +	30%

Products subject to the above discounts are
designated with the letter "G" in the Discount Code
Column of the Pricelist.

- d. Standard discounts for e-Learning/CPEXpress are
as follows:

AICPA CPExpress Firm Access First Year Pricing

Seat Range Size	AICPA Member Price
1 seat	\$180/seat
10-24 seats	\$170/seat
24-49 seats	\$165/seat
50-99 seats	\$160/seat
100-499 seats	\$155/seat
500-999 seats	\$150/seat
1000+ seats	\$145/seat

AICPA CPExpress Firm Access Renewal Pricing

Seat Range Size	AICPA Member Price
1 seat	\$145/seat
10-24 seats	\$140/seat
24-49 seats	\$135/seat
50-99 seats	\$130/seat
100-499 seats	\$125/seat
500-999 seats	\$120/seat
1000+ seats	\$115/seat

8. Prompt Payment Terms:

0%, Net 30 days

9. Government Purchase Cards:

The Government (VISA & MasterCard) credit cards are accepted for the purchase of AICPA goods and services.

10. Foreign Items:

None

11a. Time of Delivery:

The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

Items or Groups of Items SIN or Nomenclature)	Delivery Time (Days ARO)
All SINs	21 - 28 days

11b. Expedited Delivery Times:

Quicker delivery times than those set forth in paragraph (a) above are available from the Contractor based on the availability of product inventory. Delivery times of 1-28 days after receipt of order (ARO) are available, as negotiated between the Ordering Office and the Contractor.

11c. Overnight and 2 Day Delivery Times:

When schedule customers require overnight or 2-day delivery, agencies are encouraged to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor provides overnight and 2-day delivery times subject to the availability of product inventory. The Contractor shall pay for shipment, with freight prepaid and invoiced. Authorization must be included on the Government order for products.

11d. Urgent Requirements:

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. FOB Point:

Destination

13. Ordering Address:

AICPA
220 Leigh Farm Rd.
Durham, NC 27707-8110
1-800-634-6780 Option 3

14. Payment Address:

By Check:

AICPA
220 Leigh Farm Rd.
Durham, NC 27707-8110

By Domestic Wire Transfer:

Bank Account Name: AICPA
Bank Account Number: 2000029539893
ABA Number: 121000248
Bank: Wells Fargo, Charlotte NC

By International Wire Transfer:

Bank: Wells Fargo
Bank Address: Charlotte NC
Acct #2000029539893

Acct Type: SWIFT

SWIFT CODE: WFBIUS6S

Account Name: AICPA Main Operating Account

15. Warranty Provisions:

Printed material products may be returned within 60 days, provided they are unused and in saleable condition per AICPA standards. It is suggested that you contact AICPA's Service Center at (919) 402-4102 or 1-888-777-7077 prior to returning any items.

16. Export Packing Charges:

Orders from outside the U.S. will be charged 30% of the amount of the order or actual postage, whichever is higher. These orders must be prepaid in U.S. currency drawn against a U.S. bank and must include the minimum surcharge.

17. Terms and conditions of Government purchase card acceptance:

AICPA agrees to accept the Government (VISA & MasterCard) credit cards for the purchase of AICPA goods and services.

18. Terms and conditions of rental, maintenance, and repair:

Not Applicable

19. Terms and conditions of installation:

Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:

Not Applicable

20a. Terms and conditions for any other services (if applicable):

Not Applicable

21. List of service and distribution points (if applicable).

Not Applicable

22. List of participating dealers (if applicable):

AICPA
220 Leigh Farm Rd.
Durham, NC 27707-8110

POC: Sarah LeBeau
Phone: 1-240-654-7180 Option 3
FAX: 919-490-4329
E-mail: sarah.lebeau@cpa2biz.com

23. Preventive maintenance (if applicable).

Not Applicable

25. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:

Not Applicable

26. Data Universal Number System (DUNS) number:

04-681-3507

27. Notification regarding registration in the System for Award Management (SAM) database:

Registration in SAM completed.

AICPA Authorized Government Price List

SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-9	058516	Understanding Audits and the Auditor's Report: A Guide for Financial Statement Users	Understanding Audits and the Auditor's Report: A Guide for Financial Statement Users	This newly revised book describes and defines the audit process, the auditor and management's role in the audit, and financial statement preparation process. Gain an understanding of: Management's responsibility for the financial statements and the judgments involved in preparing the statements in accordance with GAAP The auditor's responsibility for expressing an opinion on management's financial statements and the assurance provided by the opinion The wording of a standard and nonstandard auditor's report... and much, much more!...	P	\$9.20
874-9	060170	Standards for Accounting and Review Services - SSARS No 11	Standards for Accounting and Review Services - SSARS No 11	SSARS No. 11 establishes a SSARS hierarchy. The statement, effective upon issuance, is beneficial to practitioners by making them aware of the appropriate literature and the various publications' standing in the SSARS hierarchy. In addition, it addresses a technical correction to SSARS No. 2, Reporting on Comparative Financial Statements (AICPA, Professional Standards, vol. 2, AR sec. 200)....	P	\$19.86
874-9	060650	Omnibus Statement on Standards for Accounting and Review Services-- 2005 - SSARS No. 12	Omnibus Statement on Standards for Accounting and Review Services-- 2005 - SSARS No. 12	This SSARS standard amends Statement on Standards for Accounting and Review Services No. 1, Compilation and Review of Financial Statements, (AICPA, Professional Standards, vol. 2, AR sec. 100.05-.10, 100.25, 100.33, 100.38, 100.49-.58, 100.61-.62, and 100.80), and rescinds Interpretation No. 26, "Communicating Possible Fraud and Illegal Acts to Management and Others," of SSARS No. 1, Compilation and Review of Financial Statements, (AICPA, Professional Standards, vol. 2, AR sec. 9100.100-.103; and amendment to SSARS No. 2, Reporting on Comparative Financial Statements, AICPA, Professional Standards, vol. 2, AR sec. 200.25-.27)...	P	\$19.86
874-9	060651	Compilation of Specified Elements, Accounts, or Items of a Financial Statement - SSARS No. 13	Compilation of Specified Elements, Accounts, or Items of a Financial Statement - SSARS No. 13	This SSARS rescinds Interpretation No. 8, "Reports on Specified Elements, Accounts, or Items of a Financial Statement," of SSARS No. 1, Compilation and Review of Financial Statements (AICPA, Professional Standards, vol. 2, AR sec. 9100.27-.28) SSARS currently provide guidance concerning the standards and procedures applicable when an accountant submits unaudited financial statements to his or her client or third parties. By definition, presentations of specified elements, accounts, or items of a financial statement are not financial statements. This Statement expands SSARS to apply when an accountant is engaged to compile or issues a compilation report on one or more specified elements, accounts, or items of a financial statement. ...	P	\$19.86
874-9	060652	Compilation of Pro Forma Financial Information - SSARS No. 14	Compilation of Pro Forma Financial Information - SSARS No. 14	A compilation of pro forma financial information is limited to presenting financial information that is the representation of management (owners) without undertaking to express any assurance on that information. The objective of pro forma financial information is to show what the significant effects on historical financial information might have been had a consummated or proposed transaction (or event) occurred at an earlier date. Pro forma financial information is commonly used to show the effects of transactions such as the following: Business combination Change in capitalization Disposition of a significant portion of the business Change in the form of business organization or status as an autonomous entity Proposed sale of securities and the application of the proceeds Nothing in this Statement is intended to preclude an accountant from preparing or assisting in the preparation of pro forma financial information and submitting such pro forma financial information to the ...	P	\$19.86

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-9	60653	Elimination of Certain References to Statements on Auditing Standards and Incorporation of Appropriate Guidance Into Statements on Standards for Accounting and Review Services -- SSARS No. 15	Elimination of Certain References to Statements on Auditing Standards and Incorporation of Appropriate Guidance Into Statements on Standards for Accounting and Review Services -- SSARS No. 15	Effective for compilations and reviews of financial statements for periods ending on or after December 15, 2007 with early application permitted.	P	\$19.86
874-9	60654	Defining Professional Requirements in Statements on Standards for Accounting and Review Services - SSARS No. 16	Defining Professional Requirements in Statements on Standards for Accounting and Review Services - SSARS No. 16	This standard is effective upon issuance.	P	\$19.86
874-9	60655	Omnibus Statement on Standards for Accounting and Review Services 2008 - SSARS No. 17	Omnibus Statement on Standards for Accounting and Review Services 2008 - SSARS No. 17	SSARS No. 17 is effective for compilations and reviews of financial statements for periods ending on or after December 15, 2008. Early application is permitted.	P	\$19.86
874-9	060700	Omnibus Statement on Auditing Standards -- 2002 -- SAS No. 98	Omnibus Statement on Auditing Standards -- 2002 -- SAS No. 98	Periodically, the Auditing Standards Board (ASB) issues an Omnibus Statement in part because the significance of the issue, in addition the cost benefit considerations do not warrant the issuance of separate standards. SAS No. 98 amends the following: SAS No. 95, Generally Accepted Auditing Standards, AICPA, Professional Standards, vol. 1, AU sec. 150.05; SAS No. 25, The Relationship of Generally Accepted Auditing Standards to Quality Control Standards, AICPA, Professional Standards, vol. 1, AU sec. 161.02 and .03; SAS No. 47, Audit Risk and Materiality in Conducting an Audit, AICPA, Professional Standards, vol. 1, AU sec. 312.34-.41; SAS No. 70, Service Organizations, AICPA, Professional Standards, vol. 1, AU sec. 324, and rescinds Interpretation No. 6, "Responsibilities of Service Organizations and Service Auditors With Respect to Subsequent Events in a Service Auditor's Engagement," of SAS No. 70; SAS No. 58, Reports on Audited Financial Statements, AICPA, ...	P	\$15.68
874-9	060702	Interim Financial Information -- SAS No. 100	Interim Financial Information -- SAS No. 100	Supersedes Statement on Auditing Standards No. 71, Interim Financial Information, AICPA, Professional Standards, vol. 1, AU sec. 722. This Statement establishes standards and provides guidance on the nature, timing, and extent of the procedures to be performed by an independent accountant when conducting a review of interim financial information - defined as: financial information or statements covering a period less than a full year or for a 12-month period ending on a date other than the entity's fiscal year end. This Statement provides guidance on the application of the fieldwork and reporting standards to a review of interim financial information, to the extent those standards are relevant....	P	\$15.68

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-9	060703	Auditing Fair Value Measurements and Disclosures -- SAS No. 101	Auditing Fair Value Measurements and Disclosures -- SAS No. 101	The purpose of this Statement is to establish standards and provide guidance on auditing fair value measurements and disclosures contained in financial statements. In particular, this Statement addresses audit considerations relating to the measurement and disclosure of assets, liabilities, and specific components of equity presented or disclosed at fair value in financial statements. Fair value measurements of assets, liabilities, and components of equity may arise from both the initial recording of transactions and later changes in value. Changes in fair value measurements that occur over time may be treated in different ways under GAAP. For example, GAAP may require that some fair value changes be reflected in net income and that other fair value changes be reflected in other comprehensive income and equity. While this Statement provides guidance on auditing fair value measurements and disclosures, evidence obtained from other audit procedures also may provide evidence relevant to ...	P	\$15.68
874-9	060705	Defining Professional Requirements in Statements on Auditing Standards - SAS No. 102	Defining Professional Requirements in Statements on Auditing Standards - SAS No. 102	This Statement on Auditing Standards (SAS) sets forth the meaning of certain terms used in SASs issued by the Auditing Standards Board in describing the professional requirements imposed on auditors. The provisions of this Statement are effective upon issuance. (Adds AU section 120, Defining Professional Requirements in Statements on Auditing Standards, AICPA, Professional Standards, vol. 1, and amends Statement on Auditing Standards No. 95, Generally Accepted Auditing Standards, AICPA, Professional Standards, vol. 1, AU sec. 150.)...	P	\$19.86
874-9	060706	Audit Documentation - SAS No. 103	Audit Documentation - SAS No. 103	The purpose of this Statement on Auditing Standards (SAS) is to establish standards and provide guidance on audit documentation. The exercise of professional judgment is integral in applying the provisions of this Statement. The auditor must prepare audit documentation in connection with each engagement in sufficient detail to provide a clear understanding of the work performed (including the nature, timing, extent, and results of audit procedures performed), the audit evidence obtained and its source, and the conclusions reached. Supersedes Statement on Auditing Standards No. 96, Audit Documentation, AICPA, Professional Standards, vol. 1, AU sec. 339, and amends Statement on Auditing Standards No. 1, Codification of Auditing Standards and Procedures, AICPA, Professional Standards, vol. 1, AU sec. 530, "Dating of the Independent Auditor's Report."...	P	\$19.86
874-9	060707	Communicating Internal Control Related Matters Identified in an Audit – SAS No. 112	Communicating Internal Control Related Matters Identified in an Audit – SAS No. 112	(Supersedes Statement on Auditing Standards No. 60, Communication of Internal Control Related Matters Noted in an Audit, as amended, AICPA, Professional Standards.)	P	\$19.86
874-9	730161	The Fraud Trial	The Fraud Trial	After going through the meticulous process of conducting a fraud investigation, you must know what to do in the courtroom if your case makes it to trial. This self-study video/workbook course will take you through the phases of an actual fraud trial. With the video featuring the actual Court TV case of Assistant Police Chief Johnny McKenzie, you will learn how to present evidence to support your case, deliver effective testimony, interpret courtroom proceedings, understand direct and cross-examination techniques and build your case during the investigation stages....	C	\$177.70

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-9	990010	Internal Control Issues in Derivatives Usage: An Information Tool	Internal Control Issues in Derivatives Usage: An Information Tool	Internal Control - Integrated Framework, having provided useful guidance for assessing control systems and for determining how to improve them since it was issued in 1992, is an excellent frame of reference. The Committee on Sponsoring Organizations of the Treadway Commission (COSO) requested Deloitte & Touche LLP to help develop an information tool to apply the landmark Framework to derivative usage. Wrapping up this important study are two appendices. One details the technical aspects of derivatives and the other offers a handy glossary of important terminology. The result is an invaluable tool that includes: . An Executive Summary . Formulating Policies Governing Derivatives Used for Risk Management . An Illustrative Control Procedures Reference Tool...	P	\$27.59
874-9	990015	COSO Enterprise Risk Management - Integrated Framework	COSO Enterprise Risk Management - Integrated Framework	The Enterprise Risk Management - Integrated Framework was commissioned by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and was authored by PricewaterhouseCoopers on behalf of COSO. It provides a benchmark for organizations to consider when evaluating and improving their enterprise risk management (ERM) processes. Despite all that has been written about ERM, COSO recognized a need for: A broadly accepted ERM framework in order to establish common definitions A direction for organizations to use in determining how to enhance their risk management Criteria to enable them to evaluate whether their risk management is effective Initiated in 2001, the project included significant primary and secondary research, extensive analysis of alternative approaches and consideration of comments received during a comprehensive public comment period. Enterprise Risk Management is one of the few ...	P	\$62.70
874-9	990017	Internal Control over Financial Reporting Guidance for Smaller Public Companies	Internal Control over Financial Reporting Guidance for Smaller Public Companies	Internal Control Over Financial Reporting provides guidance on how to apply the COSO Framework. It is directed at smaller public companies – although also usable by large ones – that are using the Framework in designing and implementing internal control over financial reporting. Although this guidance is designed primarily to help management with establishing and maintaining effective internal control over financial reporting, it also may be useful to management in more efficiently assessing internal control effectiveness.	P	\$67.93
874-9	029418	The Accountant's Business Manual - William H. Behrenfeld, JD, LL.M, CPA and Andrew R. Biebl, CPA	The Accountant's Business Manual - William H. Behrenfeld, JD, LL.M, CPA and Andrew R. Biebl, CPA	Whether you are in public practice or business and industry, just starting out or a seasoned pro--your fast response to the variety of business questions you get every day from clients and senior management is a challenge. To help you handle all types of questions quickly and easily, turn to the trusted one-stop source thousands of your colleagues rely on. Over the years, The Accountant's Business Manual has proven to be a dependable complete "quick answer book" for a wide array of business, legal, tax and financial questions. Updated twice a year to keep you current on new developments and trends, this two-volume loose-leaf bestseller saves you time with broad topical coverage in areas that include: individual and corporate tax changes; obtaining financing; investment vehicles; insurance; employment regulations; cash management; business plans; unemployment insurance; human resources; and ...	P	\$177.65
874-9	060709	The Auditor's Communication With Those Charged With Governance – SAS No. 114	The Auditor's Communication With Those Charged With Governance – SAS No. 114	SAS No. 114 establishes standards and provides guidance on the auditor's communication with those charged with governance in relation to an audit of financial statements. It supersedes Statement on Auditing Standards No. 61, Communication With Audit Committees, as amended, AICPA, Professional Standards.	P	\$19.86

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-9	154260	InSight: Single Audit Fundamentals On-Demand Series	InSight: Single Audit Fundamentals On-Demand Series	On-Demand format offers immediate online access to content - divided into concise courses - allowing you to focus on specific topics areas. This series of on-demand courses will provide background and context for audit engagements performed under Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Specifically, this training is designed as an introduction to certain single audit topics and tools an auditor will need to function as a staff memeber on a single audit engagement.	C	\$124.36
874-9	154270	InSight: Single Audit Fundamentals Part I: Background and Overview	InSight: Single Audit Fundamentals Part I: Background and Overview	This course is the first course in a series of four on-demand courses that will rprovide background and context for audit engagements performed under the Office of Management and Budget (OMB) Circular A-133, Audits of States, Local governments, and Non-Profit Organizations. This first course in the series offers background information on and an overview of the Single Audit.	C	\$51.21
874-9	154280	InSight: Single Audit Fundamentals Part II: The Mysteries of Major Program	InSight: Single Audit Fundamentals Part II: The Mysteries of Major Program	This course is the second course in a series of four on-demand courses that will provide background and context for audit engagements performed under the Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. This second course in the series will explain the major program determination process.	C	\$51.21
874-9	154290	InSight: Single Audit Fundamentals Part III: Understanding and Testing of Controls and Compliance	InSight: Single Audit Fundamentals Part III: Understanding and Testing of Controls and Compliance	This course is the third course in a series of four on-demand courses that wll provide background and context for audit engagements performed under the Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. This third course in the series will discuss the types of compliance requirements and internal control over compliance.	C	\$51.21
874-9	154300	InSight: Single Audit Fundamentals Part IV: Reporting Requirements and Available Resources	InSight: Single Audit Fundamentals Part IV: Reporting Requirements and Available Resources	This course is the fourth course in a series of four on-demand courses that will provide background and context for audit engagements performed under the Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. This fourth course in the series will discuss reporting requirements and available resources.	C	\$51.21
874-9	990011	Internal Control Issues in Derivatives Usage and Internal Control -- Integrated Framework	Internal Control Issues in Derivatives Usage and Internal Control -- Integrated Framework	Purchase two books together at a special price: Internal Control Issues in Derivatives Usage: An Information Tool and Internal Control - Integrated Framework....	P	\$53.71
874-9	990012	Internal Control - Integrated Framework (1992)	Internal Control - Integrated Framework (1992)	This landmark 1992 COSO report was commissioned by the Committee on Sponsoring Organizations of the Treadway Commission (COSO). It establishes a common definition of internal control that services the needs of different parties for assessing and improving their control systems.	P	\$29.26
874-9	990021	Guidance on Monitoring Internal Control Systems (2009)	Guidance on Monitoring Internal Control Systems (2009)	This 2009 COSO document brings together leading practices at large and small organizations and provides in-depth guidance for implementing the monitoring component of COSO's Internal Control — Integrated Framework.	P	\$52.25
874-4	AAUW	AICPA's Annual Accounting and Auditing Workshop	AICPA's Annual Accounting and Auditing Workshop	Make sure your accounting and auditing skills are on par with industry standards. This comprehensive, two-day course updates you on all the new standards in accounting and auditing, compilation and review and other professional standards. The course covers topics including practical applications of the pronouncements covered, a compilation and review update, the latest insights on problems of financial statement fraud and professional ethics activities.	G	\$105.29

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	ABLU	AICPA's Annual Business Law Update	AICPA's Annual Business Law Update	Lawsuits flow freely these days. Stay on top of business law developments to protect your company, firm or clients from common legal entanglements. Learn how to handle current employment issues, resolve business disputes, protect assets and avoid product-liability issues. This course draws on the background of commercial litigators, corporate lawyers, product-liability litigators and tax attorneys to present hot legal topics that managers face daily. It uses case studies based on actual legal situations to provide an interactive opportunity among participants.	G	\$65.49
874-4	ACCNR	Auditor/Accountant Communications: SAS Nos. 112 & 115 and Other Critical Requirements	Auditor/Accountant Communications: SAS 115 and Other Critical Requirements	With the release of SAS Nos. 114 and 115, expectations have increased for auditors to openly and candidly communicate significant findings and issues related to the audit. Understand how to implement these standards as well as forms of auditor/accountant communications, including engagement and management representation letters, confirmations and auditor/accountant reports. SAS No. 115 establishes standards and provides guidance on communicating matters related to an entity's internal control over financial reporting. SAS No. 114 provides guidance on the communication process, in particular, the principal purposes of communication and the importance of effective two-way communication. SSARS No. 1 establishes the standards by which compilation and review engagements are performed. This course also includes an overview of engagement and management representation letters, confirmations, auditor/accountant reports and other types of communications.	G	\$65.49
874-4	ACCS	Advanced Controller and CFO Skills	Advanced Controller and CFO Skills	If you want to be secure in your position as the "financial sheriff," you must be able to document your worth to the company's leaders by exhibiting the advanced skills that help you add value and contribute to the success of the organization. In this advanced course, you will experience the ten critical skills that add value to your company and boost your career, so you quickly move to the next level of accomplishment. Learn how to translate your firm's strategies with key performance. Improve your skills in the five key areas needed for success. Align your firm's strategies with your internal reporting system and become an advocate for your team as you become a powerful agent of change.	G	\$65.49
874-4	ADPRT	AICPA Advanced Course: Overview of the AICPA Peer Review Program Standards	AICPA Advanced Course: Overview of the AICPA Peer Review Program Standards	This one-day, advanced course is designed for experienced reviewers who want to heighten their peer review skills. It is an excellent follow-up to the AICPA's training course, <i>How to Conduct a Review Under the AICPA Practice-Monitoring Programs</i> , and includes an up-to-the-minute analysis of the AICPA Peer Review Program Standards effective January 1, 2009. Enhance your ability to conclude and report peer review findings for system and engagement reviews while learning about changes to the peer review standards and the risk-based approach to planning a peer review.	G	\$85.64
874-4	ADTX	Advanced Income Tax Accounting – Including Practical Application Exercises	Advanced Income Tax Accounting – Including Practical Application Exercises	Accountants in business & industry and public practice should be fully up-to-speed about all issues involving accounting for income taxes. The growing complexity and difficulty in applying concepts in this area require an in-depth grasp of the advanced issues and how to address them. Learn to apply FAS 109 and FIN 48 to most real-life situations as well as perform practical exercises illustrating the theory. Also learn the IFRS impact on accounting for income taxes and the impact when dealing with other accounting standards in conjunction with FAS 109 and FIN 48.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	ADVSC	Advanced Tax Strategies for S Corporations	Advanced Tax Strategies for S Corporations	The tax practitioner needs to understand the intricacies of the ever-popular S Corporation form of doing business. The ins and outs of planning and reporting successful complex S Corporation transactions are set out in this course. It also covers the latest tax rules that govern the taxation of S Corporations and will help you minimize your client's tax bill with winning strategies related to S Corporations.	G	\$65.49
874-4	AEP	Advanced Estate Planning: Practical Strategies for Your Clients	Advanced Estate Planning: Practical Strategies for Your Clients	Help your top clients protect their estates' assets from the 45% estate tax. Once your client has accumulated wealth, varying techniques utilizing wills, foundations and trusts can be employed to minimize or completely eliminate transfer taxes and even generate current tax deductions. Learn to employ these planning devices to help clients meet their family-planning and charitable-contribution goals.	G	\$65.49
874-4	AF990	Form 990: Moving Beyond the Basics	Form 990: Moving Beyond the Basics	Once you have learned the basics of completing the Form 990, learn about more advanced issues relating to the Form, as well as identifying and solving solutions to increasingly complex nonprofit tax issues. Learn how the latest issues and tax law changes will affect your nonprofit clients. Get the latest on avoiding unrelated business income, intermediate sanctions, excess benefit rules, use of for-profit subsidiaries and joint ventures, compliance and lobbying.	G	\$65.49
874-4	AFASB	Advanced FASB Review and Update: Tackling the Tougher GAAP Issues	Advanced FASB Review and Update: Tackling the Tougher GAAP Issues	This course is the perfect complement to the AICPA's intermediate-level companion course titled: FASB Review and Update: Common GAAP Issues Impacting All CPAs. Written by the same author, this advanced course tackles some of the thornier accounting and disclosure areas, such as derivatives, fair value and business combinations. This is a must-take course for many CPAs who need a refresher for the more complex accounting areas that are typically not handled on a regular basis.	G	\$65.49
874-4	AFKP	Audits of 401(k) Plans	Audits of 401(k) Plans	401(k) plans have become a popular option for employee benefit plans, so you must have the skills to audit these plans effectively. Every aspect of how to audit a 401(k) plan and prepare financial statements that satisfy ERISA and SEC requirements are covered in this course. Tap into ways to plan and conduct 401(k) audits more efficiently and effectively, and understand the differences between 401(k) audits and other employee benefit plan audits.	G	\$60.96
874-4	AFNA1	Understanding Financial Statements for Non-Accountants	Understanding Financial Statements for Non-Accountants	Enhance your operational training and experience with an understanding of the "business side" of things! This course introduces non-accountants to basic financial accounting concepts, tools and techniques needed for an understanding of an entity's income statement, statement of retained earnings, balance sheet and statement of cash flows. The emphasis is on the use of these statements rather than on their preparation. The course focuses on how non-accountants with operational training and experience can learn to read, analyze and interpret financial statement data in order to make more informed decisions in their areas of responsibilities. This course is the first in a three-part series.	G	\$65.49
874-4	AFNA2	Managerial Accounting for Non-Accountants: Concepts, Tools and Techniques	Managerial Accounting for Non-Accountants: Concepts, Tools and Techniques	Expand your understanding of the "business side" of things! This course introduces non-accountants (and accountants who want a basic managerial accounting refresher) to the managerial accounting concepts, tools and techniques needed to perform basic functions critical to effective decision-making and control within the organization. Its focus is on how non-accountants with operational training and experience can use financial information internally to help plan and control operating activities, make decisions and determine the cost of goods provided or services rendered. This course is the second in a three-part series.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	AFNA3	Financial Management for Non-Accountants: Making Informed Decisions	Financial Management for Non-Accountants: Making Informed Decisions	Complete your understanding of the "business side" of things! This course introduces non-accountants (and accountants who want a managerial finance refresher) to the managerial finance concepts, tools and techniques needed to perform basic functions critical to effective decision-making and control within the organization. Its focus is on how non-accountants with operational training and experience can use financial information internally to make more informed decisions concerning the financial strength and future direction of the organization. This course is the third in a three-part series.	G	\$65.49
874-4	AGC	AICPA's Guide to Business Combinations, Goodwill and Other Consolidation Issues	AICPA's Guide to Business Combinations, Goodwill and Other Consolidation Issues	Learn how SFAS Nos. 141(R), 160 and 142 have changed the rules for business combinations, accounting for non-controlling interests and goodwill accounting. Find out about FASB's FIN 46(R) guidance on "variable interest entities." Practitioners and members in industry will benefit from this course's comprehensive guidance on when and how to present consolidated or combined financial statements. Learn to identify the criteria of control that triggers consolidation and develop standards for applying acquisition accounting and how to apply fair value concepts under SFAS No. 141(R). Determine how SFAS No. 142 deals with goodwill from initial recognition to the annual impairment review requirements.	G	\$60.96
874-4	AIT	Accounting for Income Taxes — Applying SFAS No. 109/FIN 48: A Whole New Ballgame	Accounting for Income Taxes — Applying SFAS No. 109/FIN 48: A Whole New Ballgame	No other area in accounting is as far-reaching or requires knowledge of a vast number of topics in financial and tax accounting, as accounting for deferred taxes. Traditionally, understanding the complex provisions of FAS 109 typically fell on the shoulders of accountants in business & industry and their independent auditors. Now, with the FASB's issuance of FIN 48, it is essential that tax professionals, both in industry and public practice, now become active participants in this process. In addition to applying this complex standard to many common differences between financial accounting and tax compliance, you must now identify uncertain tax positions and apply specific criteria to recognize, measure, and disclose these positions in the financial statements. Gain a sound knowledge of the theory of deferred taxes and how this theory can be applied to practical situations. Many practical examples illustrate the theory, and the information is presented so you can apply this theory to any situation.	G	\$65.49
874-4	APB	FASB Standards Update and Review	FASB Standards Update and Review	Are you looking for a comprehensive introduction to new financial accounting standards and a refresher on other standards? This broad-ranging course covers FASB Statements and Interpretations, Accounting Research Bulletins and APB Opinions that apply to all companies. Emphasizing financial statement disclosures in addition to accounting methods, this course also presents implementation guidelines and disclosure illustrations from actual financial statements. Review reporting standards for balance sheets, income statements and the statement of cash flows, and understand FASB standards that have the greatest impact on accounting and financial reporting.	G	\$105.79
874-4	APLPT	Advanced Tax Strategies for LLC & Partnership Transactions	Advanced Tax Strategies for LLC & Partnership Transactions	Plan now to protect your LLC and partnership clients from potential tax traps. Study the complex issues necessary to ensure the LLC, partnership and its owners attain maximum benefits. Focus on a broad range of distribution issues including disproportionate distributions of "hot" assets and structuring distributions to retiring partners to maximize tax benefits for the retiring partner and partnership. Learn to analyze the tax consequences arising from troubled debt transactions involving partnerships or LLCs. Apply complex rules of Subchapter K to related "groups" of partnerships or LLCs, and understand tax consequences of partnership/LLC acquisitions and divisions, technical terminations, etc.	G	\$65.49

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874-4	ARE	Advanced Real Estate Accounting, Auditing & Taxation	Advanced Real Estate Accounting, Auditing & Taxation	Real estate transactions and assets have some very unique issues. This course considers the special qualities of the real estate industry. How do you record involvement in real estate ventures? How do you handle reporting issues related to sales of real estate with leasebacks? What are some of the taxation issues common to real estate transactions and holdings? If you advise or work for companies with real estate transactions or holdings, this course is for you. The course starts with a review of fundamental accounting issues and continues through advanced issues. Prepare for audits of real estate activity. Case studies, lectures and discussions are used throughout the program.	G	\$65.49
874-4	ARWF	Auditing Real-World Frauds: A Practical Case Application Approach	Auditing Real-World Frauds: A Practical Case Application Approach	Many auditors struggle with the link between audit design and fraud detection under SAS No. 99. This interactive course utilizes hands-on case studies based on real-world frauds to help participants carry out their financial statement fraud responsibilities. Auditors and corporate accounting and finance professionals will find this course relevant and timely. The course includes an overview of the auditor's responsibilities related to financial statement fraud under SAS No. 99 and clearly links these to the auditor's risk assessment process under the Risk Assessment Standards. In addition, the course includes information relevant to management's responsibility for fraud and internal controls under the COSO framework, PCAOB standards and other "best practices." Cases address personnel fraud, revenue recognition, various financial statement manipulations, theft of capital assets, purchasing fraud and other common areas of interest.	G	\$65.49
874-4	ASBM	Advanced Skills for the Budget Manager: Smart and Profitable Planning	Advanced Skills for the Budget Manager: Smart and Profitable Planning	Budgeting is no longer a once-a-year event – it is now a 365-days-a-year, fastmoving leadership process that your firm must master to stay alive in this global economy. In this innovative workshop, design a new and more effective budget process. Receive individual and group coaching on the best practices in planning used today by leading-edge firms. Learn how to use your organization's mission and culture as the springboard for a budget that builds accountability.	G	\$65.49
874-4	ASCR	Accounting Services, Compilations and Reviews: Effective Risk Management	Accounting Services, Compilations and Reviews: Effective Risk Management	Most sole practitioners and local CPA firms routinely provide write-up and other accounting services to their clients, as well as compilations and reviews of financial statements. Since these engagements do not involve technical audit standards and issues, many CPAs view them as low risk. They are not. These services can generate a surprising number of significant malpractice claims: one case resulted in a judgment of one million dollars! This course identifies the risks (and proven, risk-mitigating practices) throughout the entire life-cycle of an engagement, from client acceptance to engagement performance and reporting, even withdrawal.	G	\$65.49
874-4	ATDR	Documenting and Reviewing Field Work	Audit Workpapers: Documenting and Reviewing Field Work	Workpapers are the building blocks for an audit. If it's not in the workpapers, the manager and partner might not know about it or consider its ramifications. A badly prepared workpaper is a time-waster for managers and partners, so training in proper workpaper preparation is critical. Make this course part of the firm's quality control system. Learn the basics of workpaper preparation – form and content – to make sure everything significant is properly documented. Its many case examples show field work supervisors what factors to consider and steps to follow when reviewing working papers. It alerts them to typical deficiencies and explains how to minimize potential liability by making certain that the firm's reports are fully and accurately supported by documentation. A comprehensive final review helps staff apply what they have learned to their engagements.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	AUAA	Annual Update for Accountants and Auditors	Annual Update for Accountants and Auditors	Keep abreast of the fast-paced changes in accounting and auditing. This comprehensive course covers all the relevant pronouncements, exposure drafts and consensus reports recently issued in the accounting, auditing, compilation and review arenas. Learn to identify and apply recently issued FASB statements, interpretations and technical bulletins. Learn how to assess the effect of current auditing standards and standards on accounting and review services from coverage of the latest issues at the AICPA, EITF and FASB.	G	\$60.96
874-4	BANK	Audits of Banks, Savings Institutions, Credit Unions, and Other Financial Institutions	Audits of Banks, Savings Institutions, Credit Unions, and Other Financial Institutions	Learn about the accounting and auditing fundamentals of banks, savings institutions, credit unions and other financial institutions, such as mortgage companies. This course features practical worksheets and insights such as the applicable metrics that create value for financial institutions. Financial institutions are specialized and one of, if not the most, regulated industries in the world. Comparisons to commercial audits efficiently and effectively make the transition to financial institution audits. International financial institution audits are a module in this course.	G	\$85.64
874-4	BASB	Buying and Selling Businesses: The CPA's Role	Buying and Selling Businesses: The CPA's Role	Become the key adviser to a client or employer who's buying or selling a business. Your advice will impact your client for years to come! Lead the team of advisers with a keen overview of the transaction in addition to specific tax and accounting technical advice. Buying and selling a business involves more than calculating a transaction gain or loss – it must be valued, due diligence must be conducted, and various stakeholders will be impacted.	G	\$65.49
874-4	BCO	Accounting for Business Combinations Under New SFAS No. 141R	Accounting for Business Combinations Under New SFAS No. 141R	The accounting for business combinations has changed substantially with the issuance of SFAS No. 141(R), <i>Business Combinations</i> . CPAs will now need to fully grasp the effects of SFAS No. 141(R). This course goes beyond the “what” by using various case studies to show you “how” to implement these new requirements.	G	\$65.49
874-4	BDPTE	Basis/Distributions for Pass-Through Entities: An IRS Hot Spot	Basis/Distributions for Pass-Through Entities: An IRS Hot Spot	With the advent of the electronic matching of K-1 information with items on partners' and S Corporation shareholders' returns, the IRS is scrutinizing more closely than ever the basis owners have and the transactions in which the computation of basis is required. This course addresses the rules used to determine basis for partnerships and S Corporations, and puts the computation of basis in contexts that often come under scrutiny – loss limitations, distributions and sales of an interest, among others. Learn the crucial rules for computing the adjusted basis and the tax treatment of distributions of pass-through entities such as partnerships and S Corporations. Focus on the computation of the basis and the at-risk amount for these entities. Become familiar with correct allocation of liabilities among partners, the types and amounts of income that can result from distributions and sales of interests, and the basis of assets distributed from pass-through entities.	G	\$65.49
874-4	BFAZ	Budgeting From A to Z: The Nuts and Bolts of Budgeting	The Nuts and Bolts of Budgeting	This workshop gives accountants and budget managers the tools and valuable information needed to develop more effective and realistic budgets. Everything you wanted to know about budgeting is covered: from accountability to cash-flow planning and performance measures to zero-based budgets.	G	\$65.49
874-4	BLT	Business Law Essentials for Accountants	Business Law Essentials for Accountants	Like it or not, bankruptcy is a fact of life today. Is your company or client able to take advantage of the laws enacted by Congress to protect the creditor's limited assets? What about employment laws? Are you aware of regulations that deal with ADA, sexual harassment and discrimination? Lack of knowledge on these issues can cost your company some of its most precious resources. Gain realworld advice to avoid costly litigation and learn to build a viable defense when your back is against the wall.	G	\$60.96

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	BNKT	Bankruptcy Today: What Every CPA Must Know!	Bankruptcy Today: What Every CPA Must Know!	With the decline in economic conditions, bankruptcy restructurings and liquidations are at an all-time high, creating a need for more services by CPAs with bankruptcy and restructuring experience. This course provides the training accountants and financial advisers need to render services to clients and customers experiencing financial difficulty. In addition, it covers the essential provisions of the bankruptcy code as well as how to account for and report the results of restructuring on emergence from Chapter 11.	G	\$65.49
874-4	BYTXX12-1N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 1-9 seats		\$181.36
874-4	BYTXX12-1R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 1-9 seats		\$146.10
874-4	BYTXY12-1000+N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 1000+ seats		\$146.10
874-4	BYTXY12-1000+R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 1000+ seats		\$115.87
874-4	BYTXY12-100-499N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 100-499 seats		\$156.17
874-4	BYTXY12-100-499R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 100-499 seats		\$125.94
874-4	BYTXY12-10-24N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 10-24 seats		\$171.28
874-4	BYTXY12-10-24R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 10-24 seats		\$141.06
874-4	BYTXY12-25-49N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 25-49 seats		\$166.25
874-4	BYTXY12-25-49R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 25-49 seats		\$136.02
874-4	BYTXY12-500-999N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 500-999 seats		\$151.13
874-4	BYTXY12-500-999R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 500-999 seats		\$120.91
874-4	BYTXY12-50-99N	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress subscription, 50-99 seats		\$161.21
874-4	BYTXY12-50-99R	e-Learning: CPEExpress	e-Learning: CPEExpress	CPEExpress renewal, 50-99 seats		\$130.98

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CAAT	Construction Contractors: Accounting, Audit and Tax	Construction Contractors: Accounting, Audit and Tax	Master the fundamentals of the construction industry! Give your clients efficient, high-quality audit and review services and apply GAAP accounting methods applicable to construction contractors. Understand the intricacies of contractor tax regulations. Topics covered include accounting for long-term construction contracts, applying the audit risk model to a construction contractor and contractor tax accounting. It includes AICPA publications and the content is designed to meet the needs of practitioners and industry professionals.	G	\$60.96
874-4	CAFC	Accounting and Finance for Construction Contractors	Accounting and Finance for Construction Contractors	The construction industry can be a volatile business for both contractors and the accountants that serve them. Review the fundamental accounting issues facing the construction industry and the application of GAAP accounting methods applicable to construction contractors. Accounting topics covered include: contract accounting, working with a surety, cash management, joint ventures, benchmarking and construction cost allocations. Chapters on assisting the financially troubled contractor, an overview of tax accounting for the contractor and SFAS No. 109, <i>Deferred Income Taxes</i> are also included, as well as the AICPA Audit and Accounting Guide, <i>Construction Contractors</i> .	G	\$65.49
874-4	CAMN	Cost Allocation In Nonprofits: Who Gets It?	Cost Allocation In Nonprofits: Who Gets It?	How do you account for the sharing of costs across functions in the nonprofit environment? This course will teach you the art of proper cost allocation in the nonprofit environment. Nonprofits are confounded and confronted with cost allocation problems for GAAP reporting, IRS reporting and federal reporting. How nonprofits solve these problems has a significant effect on how donors, the IRS and outside funding sources look at the nonprofit.	G	\$60.96
874-4	CCAI	Construction Contractors: Advanced Issues	Construction Contractors: Advanced Issues	Many contractors have fallen victim to the rough construction economy. Along with the contractors, sureties are seeing record claims being filed on projects. Where does the surety get their information to make the risky decisions for contractors? The CPA. In this magnified environment, the CPA should have a thorough understanding of the construction industry and the professional standards that impact construction contractor engagement. Delve beyond the basics on many issues the construction industry brings to the accounting profession. Get hands-on advice on the accounting, audit and tax issues that make the construction industry a high-risk client. Be prepared to address difficult issues such as look-back calculations, measuring progress of construction contracts and overhead allocations. Enhance your skills today to reduce the risk of your next construction engagement.	G	\$65.49
874-4	CEKI	Choice of Entity – Key Issues: S Corp, C Corp, Partnership, LLC and Sole Proprietorship	Choice of Entity – Key Issues: S Corp, C Corp, Partnership, LLC and Sole Proprietorship	Choice of entity issues are relevant throughout the life of a business. When starting a new business, a crucial first decision is choosing the correct form of entity to accomplish the company's goals. Likewise, it is equally important to know when an entity change is needed as well as the tax consequences of the sale or liquidation of the various forms of doing business. This course targets the ever-increasing tax advantages and disadvantages of general and limited partnerships, C and S Corporations, LLCs and LLPs, as well as individual proprietorships. It will help you hone in on the key issues surrounding the myriad of factors that drive the optimal form of organization for a business. The course also includes plenty of case studies from real-life client situations.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CFIC	Common Frauds and Internal Controls for Revenue, Purchasing, and Cash Receipts	Common Frauds and Internal Controls for Revenue, Purchasing, and Cash Receipts	Transactions that occur within an entity's revenue cycle (revenues and cash receipts) and the purchase cycle (purchases and cash disbursements) are common areas for misstatements (both unintentional and fraudulent). While business owners and managers instinctively know that controls are important, they sometimes have a very limited understanding of what controls are effective. Accountants are in a unique position to fill this knowledge gap and help establish a cost-effective system of controls to minimize fraud and other misstatements while getting the "biggest bang for your buck."	G	\$65.49
874-4	CITW	AICPA's 2009 Corporate Income Tax Returns Workshop by Sid Kess	AICPA's 2010 Corporate Income Tax Returns Workshop by Sid Kess	Originally written by Sid Kess and now led by AICPA's top tax instructors, this course will give you the AICPA advantage with our unique perspective on the latest tax changes. Look at the most recent tax laws and other developments affecting C Corporations, S Corporations and other business entities, including limited liability companies. Learn how to advise clients and employees on the latest tax-planning ideas. Share marketing ideas from top practitioners – based on the latest tax strategies. Plus, a comprehensive practice problem lets you apply what you have learned.	G	\$105.29
874-4	CL4AARWBE	Real-World Business Ethics for CPAs in A&A: How Will You React?	Real-World Business Ethics for CPAs in A&A: How Will You React?	This course provides case studies drawn from real-life situations involving CPAs in accounting and auditing practices. Take a proactive, risk-avoidant stance by pointing out common pitfalls and presenting alternative courses of action. Explore ethical issues in the context of actual regulatory and court proceedings that were resolved both in favor of and against A&A professionals in public practice. Gain insight by placing yourself in situations that require application and understanding of relevant ethical considerations. Consider real-world A&A cases that deal with professional responsibilities of engagement and engagement quality review partners, managers and staff in the context of key A&A ethical matters such as: independence; permitted and prohibited services; earnings management issues; records management; and client confidentiality. You'll consider these issues in relation to key A&A topics faced by every business and their professionals, such as revenue recognition, materiality, controls and procedures, and financial reporting questions or failures. Leave this course with a renewed sense of appreciation for the pitfalls faced by every financial professional in public practice and a heightened sensitivity for the types of ethical dilemmas you could face in the future.	G	\$55.42
874-4	CL4AIT	Accounting for Deferred Income Taxes: SFAS No. 109/FIN 48	Accounting for Deferred Income Taxes: SFAS No. 109/FIN 48	No other area in accounting is as far-reaching and requires knowledge of a vast number of topics in financial and tax accounting, as accounting for deferred taxes. Traditionally, understanding the complex provisions of FAS 109 typically fell on the shoulders of accountants in business & industry and their independent auditors. Now, with the FASB's June 2006 issuance of FIN 48, it is essential that tax professionals, both in industry and public practice, become active participants in this process. Gain a sound knowledge of the theory of deferred taxes and how this theory can be applied to practical situations. Many practical examples are included to illustrate the theory, and information is presented so you can apply this theory to any situation.	G	\$55.42

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874-4	CL4AUAA	Accounting and Auditing Update	Accounting and Auditing Update	Keep abreast of the fast-paced changes in accounting and auditing. This course covers the most relevant pronouncements, exposure drafts and consensus reports recently issued in the accounting, auditing, compilation and review arenas. This training will help you identify and apply recently issued FASB statements, interpretations and technical bulletins. Learn how to assess the effect of current auditing standards and standards on accounting and review services from coverage of the latest issues at the AICPA, EITF and FASB.	G	\$55.42
874-4	CL4BASB	CPAs Role in Buying or Selling a Business, The	CPAs Role in Buying or Selling a Business, The	Become the key adviser to your client or employer who's buying or selling a business. Your advice will impact your client for years to come! Lead the team of advisers with a keen overview of the transaction in addition to specific tax and accounting technical advice. Buying and selling a business involves more than calculating a transaction gain or loss – it must be valued, due diligence must be conducted, and various stakeholders will be impacted.	G	\$55.42
874-4	CL4BIRWBE	Real-World Business Ethics for CPAs in Business & Industry: How Will You React?	Real-World Business Ethics for CPAs in Business & Industry: How Will You React?	This course provides case studies drawn from real-life situations involving CPAs in business and industry. Take a proactive, risk-avoidant stance by pointing out common pitfalls and presenting alternative courses of action. Explore ethical issues encountered by peers in business and industry from the perspectives of CFO, controller, audit committee chair and counselor to management, in the context of actual regulatory and court proceedings that were resolved both in favor of and against financial managers, officers and CPAs serving on boards of directors. Consider real-world cases that deal with management integrity; financial reporting and disclosure issues; financial fraud; chain-of-command and communication issues; corporate crises; and professional responsibilities in relation to key industry topics. Gain a renewed sense of appreciation for the pitfalls faced by financial professionals in business and industry and a heightened sensitivity for the types of ethical dilemmas that exist.	G	\$55.42
874-4	CL4BPOA	Write-Up, Payroll and Other Accounting Services: Managing the Risks	Write-Up, Payroll and Other Accounting Services: Managing the Risks	Most sole practitioners and local CPA firms routinely provide write-up, payroll and other accounting services to their clients. Since these engagements involve no technical standards or issued opinions, most CPAs view them as risk-free. They are not. These services can generate a surprising number of significant malpractice claims: one case resulted in a judgment of one million dollars! This course identifies the risks (and proven risk-mitigating practices) throughout the entire life-cycle of an accounting services engagement, from client acceptance to engagement performance to withdrawal.	G	\$55.42
874-4	CL4CE	Compilation Engagements: Mastering the Fundamentals	Compilation Engagements: Mastering the Fundamentals	Many beginning CPAs are not familiar with one of the local CPA firm's most popular engagements – compilations. Shorten staff learning time and increase earning time by sending inexperienced accountants to this hands-on course. First, participants learn what distinguishes a compilation from accounting and attest services. After an overview of the current SSARS standards, the participants walk through a traditional compilation engagement. Once this is understood, participants identify the changes to make when compiling management-use-only, comparative or interim statements, or when compiling specified elements, accounts or items of a financial statement.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4CEKI	Solving the Choice of Entity Riddle: Key Tax and Business Implications	Solving the Choice of Entity Riddle: Key Tax and Business Implications	Choice of entity issues are relevant throughout the life of a business. When starting a new business, a crucial first decision is choosing the correct form of entity to accomplish the company's goals. This course targets the ever-increasing tax advantages and disadvantages of general and limited partnerships, C and S Corporations, LLCs and LLPs, as well as individual proprietorships. Hone in on key issues surrounding the factors that drive the optimal form of organization for a business. Explore plenty of case studies from real-life client situations.	G	\$55.42
874-4	CL4CODI	Navigating the New FASB Codification: Research Real-Life Accounting Issues	Navigating the New FASB Codification: Research Real-Life Accounting Issues	Now you can not only get up-to-speed on the new FASB Online Accounting Codification, but also use the Codification to research and get answers to some of the top accounting issues fielded by the AICPA's Technical Hotline! The Codification – a major restructuring of existing accounting and reporting standards – became authoritative in July 2009. It is essential that professionals, both in industry and public practice, become familiar with using it.	G	\$55.42
874-4	CL4COMP	Compilation, Review and Accounting Service Update	Compilation, Review and Accounting Service Update	Updated for SSARS 19! If you supervise compilation, review and accounting service engagements, this course will help you comply with the professional standards applicable to this year's engagements. Review the current year's AICPA's Compilation and Review Alert and developments in independence, engagement and representation letters, field work, disclosure, reporting, documentation, changes in services or in accountants, and specialty engagements.	G	\$55.42
874-4	CL4CRA	Advanced Cases in Compilation, Review and Accounting Services	Advanced Cases in Compilation, Review and Accounting Services	This lively course is a great way to brush up on the current standards and issues in managing compilation, review and accounting service practices. The scenarios included cover the whole spectrum of practice management, including accounting engagement administration, engagement performance, reporting and OCBOA issues.	G	\$55.42
874-4	CL4CSCB	Taking Planning and Budgeting to a Higher Level: Critical Skills to Make the Trip	Taking Planning and Budgeting to a Higher Level: Critical Skills to Make the Trip	Budgeting is both an art and a science. Learn how to apply leading-edge tools and methods to make your planning process more strategic and your budget process more flexible. Your budget should not lead to "turf" wars over precious and scarce resources. Learn how to build a set of decision-making processes early and how to use them to make smart allocation choices that benefit the entire organization. Have your planning and budget processes work to increase higher-earning potential.	G	\$55.42
874-4	CL4CTB	Cash and Tax Basis Financial Statements - Alternatives to GAAP & Reporting Requirements	Cash and Tax Basis Financial Statements - Alternatives to GAAP & Reporting Requirements	When there is a request to produce modified tax basis statements with disclosures omitted, are you confident your staff know what to do? They will after taking this course, which explains OCBOA statements as well as how the basis of accounting affects compilation, review and audit procedures and accountant or auditor reports.	G	\$55.42
874-4	CL4DFW	Documenting the Audit Team's Fieldwork	Audit Workpapers: Documenting Field Work	Workpapers are the building blocks for the audit. If it's not in the workpapers, the manager and partner might not know about it or consider its ramifications. And a badly prepared workpaper is a time-waster, so proper workpaper preparation is critical! Learn the basics of workpaper preparation – form and content – to make sure everything significant is properly documented.	G	\$55.42
874-4	CL4DIRS	Practical Tips and Techniques for Dealing with the IRS	Practical Tips and Techniques for Dealing with the IRS	Are you prepared to face the IRS all the way from preparing a client's return through the audit and collection processes? Gain practical insights on everything needed to choose or reject a tactic when dealing with the IRS. Represent your client with confidence and evaluate your client's options.	G	\$55.42
874-4	CL4EOYB	The Revised Yellow Book for Financial Audits	The Revised Yellow Book for Financial Audits	This Yellow Book course addresses just financial audits conducted in accordance with the Yellow Book but does not address attestation engagements or performance audits.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4EPE	Estate Planning Strategies: Minimizing Taxes and Maximizing Wealth	Estate Planning Strategies: Minimizing Taxes and Maximizing Wealth	What is the estate tax? What is the gift tax? How are they inter-related? Explore the use of wills, trusts and life insurance as vehicles to reduce the estate tax. Whether your client is accumulating wealth or planning for its distribution upon death, advise them on the most tax-efficient way to structure their affairs to minimize taxation on the transfer of their wealth to intended beneficiaries.	G	\$55.42
874-4	CL4FAFR	Forensic Accounting: Uncovering Schemes and Scams	Forensic Accounting: Uncovering Schemes and Scams	Super-charge your forensic accounting techniques with this course! You are now called upon to detect fraudulent financial reporting and to redesign internal controls to prevent misappropriation of assets. Identify common forensic techniques to recognize fraud schemes and scams and sharpen your forensic skills through the use of analytical tools. Learn to follow cash flows, uncover accounting schemes and much more.	G	\$55.42
874-4	CL4FASBI	New FASB Developments for Business & Industry	New FASB Developments for Business & Industry	CPAs in corporate management will benefit from this course covering recent FASB, AcSEC and EITF pronouncements. Gain expertise from a high-level approach to financial reporting issues backed by detailed descriptions and examples of the implementation of new standards. Your training will guide you in assessing recent FASB and AICPA standards that have a major effect on all industries and provide an understanding of the latest pronouncements and exposure drafts to enable you to develop implementation strategies.	G	\$55.42
874-4	CL4FCFS	Cash Flow Statement: Preparation and Presentation Options	Cash Flow Statement: Preparation and Presentation Options	Top off your knowledge of cash flow statements! Review cash flow statement preparation and presentation options, and improve cash flow analysis. Explore the requirements of SFAS No. 95, <i>Statement of Cash Flows</i> , and related standards and learn how to make appropriate classifications of transactions and events. Topics covered include: cash equivalents, gross versus net presentations, operating section presentations and more.	G	\$55.42
874-4	CL4FFF	Financial Fraud, Forensics, and the CPA	Financial Fraud, Forensics, and the CPA	SAS 99 and the Sarbanes-Oxley Act are now part of everyday life for financial managers and auditors in small and large companies alike. Efforts to grasp and manage the risks of financial reporting fraud and misappropriation continue to evolve, but much uncertainty remains about what works best. This dynamic program provides specific steps to help auditors and accountants fully meet fraud-handling expectations. The "how to" approach helps participants identify fraud exposures and risks and provides practical ideas on how to handle those exposures. Course materials, developed by a nationally known fraud expert, include examples of what can go wrong and how fraud is reflected in the records.	G	\$55.42
874-4	CL4FFMD	Financial Forecasting: Planning for Success	Financial Forecasting: Planning for Success	The secret to success is in the planning! With CPAs constantly being asked to plan the company's future, forecasting is an area to demonstrate your special value. This course provides the basic tools necessary to project the balance sheet and statements of income and cash flows. Learn to determine maximum sustainable growth, predict external funds needed, identify the evidence of growth mismanagement and more.	G	\$55.42
874-4	CL4FGOV	Frequent Frauds Found in Governments	Frequent Frauds Found in Governments	What are some of the common frauds that occur in governmental organizations and how could they have been avoided? Through an informative case study approach, this course illustrates common frauds that make headlines and damage the reputations of governments. Rather than speaking generically about fraud, this course analyzes several common frauds that occur in the governmental sector.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4FIN48	FIN 48-Uncertainty in Income Taxes: A Must Know for Tax CPAs and Accountants/Auditors!	FIN 48-Uncertainty in Income Taxes: A Must Know for Tax CPAs and Accountants/Auditors!	FIN 48 adds major new tax documentation and disclosure requirements on a scale unseen since passage of the Sarbanes-Oxley Act in 2002. Due to an outpouring of requests for an extension, the Financial Accounting Standards Board declined to extend the effective date for non-public entities for one year. Thus, starting in early 2007 for public entities (2008 for non-public entities), FIN 48 significantly modifies the accounting and disclosures relating to uncertainties in income taxes covered by FAS 109, Accounting for Income Taxes. Unlike previous FASB requirements, this Interpretation likely will now require an unprecedented involvement of tax professionals in calculating, recording and/or reviewing tax provisions. FASB prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Guidance also is provided on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. These concepts are reinforced with real-world case studies and examples throughout the course.	G	\$55.42
874-4	CL4FNFP	Frequent Frauds Found in Not-for-Profits	Frequent Frauds Found in Not-for-Profits	What are some of the common frauds that occur in not-for-profit organizations and how could they have been avoided? Through an informative case study approach, this course illustrates common frauds that make headlines and damage the reputations of not-for-profit organizations. Rather than speaking generically about fraud, this course analyzes several common frauds that occur in the not-for-profit sector.	G	\$55.42
874-4	CL4FSABM	Analyzing Your Company's Financial Statement	Analyzing Your Company's Financial Statement	More and more, clients will be turning to you for advice on financial performance and results. Are you ready? This course shows how to glean important information from financial statements to properly manage your firm. The course also shows the financial statements as a set of dynamic instruments to use for accurate, relevant and timely financial decisions. Focus on the economic and financial conditions that caused the statements to change and discover how clients can manage liquidity, debt and profitability. Plus, explore effect ratios, causal ratios, pro forma analysis, sustainable growth and more.	G	\$55.42
874-4	CL4FWD	Reviewing Field Work Documentation	Audit Workpapers: Reviewing Field Work Documentation	Are your partners or managers spending excessive time reviewing workpapers because your in-charges, supervisors or seniors haven't been adequately trained? Make this course part of the firm's quality control system and partners can rest easier. Its many case examples show field work supervisors what factors to consider and steps to follow when reviewing working papers. It alerts them to typical deficiencies and explains how to minimize potential liability by making certain that the firm's reports are fully and accurately supported by documentation of the fieldwork performed.	G	\$55.42
874-4	CL4GNAU	Annual Update for State & Local Governments and Not-For-Profits	Annual Update for State & Local Governments and Not-For-Profits	Catch up on the latest developments in accounting and auditing for state & local governments and not-for-profits in a power-packed four-hour session. You will review recent activities of the OMB, GAO, AICPA, GASB and FASB, and also get a feel for significant projects that these organizations are working on for the future.	G	\$55.42
874-4	CL4HOT	Hottest Tax Planning Developments for 2013	Hottest Tax Planning Developments for 2013	Important new tax developments and economic, social and demographic trends: two things you can count on to have important tax implications. This course highlights the hottest tax topics – those that change significantly every year and affect many of your individual, small business and corporate clients.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4ICDAR	Identifying and Communicating Internal Control Deficiencies Under SAS Nos. 112 & 115	Identifying and Communicating Internal Control Deficiencies Under SAS No. 115	SAS No. 115 places significant responsibilities on the auditors of nonpublic companies to communicate internal control deficiencies identified in an audit. SAS No. 115, combined with the requirements in the recently effective Risk Assessment Standards, will likely increase the quantity and variety of control deficiencies required to be communicated to management and those charged with governance – not just in the initial year of discovery, but in each subsequent year until the deficiency is remediated. Are you ready?	G	\$55.42
874-4	CL4ITET	Estates and Trusts: Mastering Complex Income Tax Issues	Estates and Trusts: Mastering Complex Income Tax Issues	Get a nuts-and-bolts introduction to the complicated interplay of fiduciary and income tax rules for accounting for the income and expenses of estates and trusts. Get invaluable practice from comprehensive case studies and understand the provisions of Subchapter J covering estates, trusts, beneficiaries and descendants. Examine grantor trusts and planning for children under 14 years of age. You will also cover tax computations, tax-saving tips and much more.	G	\$55.42
874-4	CL4IUSA	Introduction to IFRS: Grasping the Big Picture	Introduction to IFRS: Grasping the Big Picture	In 2002, IASB and FASB agreed to harmonize their agenda and work toward reducing differences between IFRS and U.S. GAAP. FASB is working hard on this goal as recent pronouncements of both the FASB and the IASB are bringing the standards more in line with one another. In addition, the SEC recently removed the reconciliation requirement for foreign issuers to reconcile their financial statements from IFRS to U.S. GAAP. With the fast pace of the convergence project, understanding the differences between IFRS and U.S. GAAP is becoming more important for businesses of all sizes. This course outlines some of the major differences between IFRS and U.S. GAAP. The primary difference between this 4-hour course and the 8-hour version is that the 8-hour version contains more examples of the differences between IFRS and U.S. GAAP, as well as hands-on examination of four sets of financial statements and footnotes prepared under IFRS.	G	\$55.42
874-4	CL4LAMA	Doing More with Less: Lean Accounting and Management	Doing More with Less: Lean Accounting and Management	You can do more with less! Learn to minimize waste and create wealth in your organization through a Lean Accounting and management approach that improves profitability by streamlining operations. Provide customer value through target-costing and eliminate waste through value-stream management. Those in both manufacturing and service industries can benefit from the techniques presented in this course.	G	\$55.42
874-4	CL4MACR	Managing Compilation, Review and Accounting Services	Managing Compilation, Review and Accounting Services	Designed for those who have practice management duties for compilations, reviews and accounting services, this fast-paced course covers the whole spectrum of practice management issues: engagement acceptance, professional standards, independence rules, engagement and representation letters, performance standards, reporting, engagement administration, quality control and peer review.	G	\$55.42
874-4	CL4PCD	Purchasing, Inventory and Cash Disbursements: Common Frauds and Internal Controls	Purchasing, Inventory and Cash Disbursements: Common Frauds and Internal Controls	Inventory, purchasing and cash disbursements are common targets for fraud in any entity's environment. While business owners and managers are aware that internal controls seem to be very important, they often don't know whether the entity's system is adequate. While accountants instinctively know that internal controls are important and necessary, it is sometimes difficult to effectively communicate this with business owners. Focus on common frauds and internal controls over the purchasing (including inventory) and cash disbursements processes. None in on smaller entities where cost/benefit analysis is extremely important. Learn how to efficiently analyze controls to ensure you're getting the "biggest bang for your buck" when considering a control to implement and/or test.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4PFS	Compiling Personal Financial Statements	Compiling Personal Financial Statements	If you prepare personal financial statements for individuals, then this course will be a reliable guide through the maze of professional standards and practice issues. The course covers the whole spectrum of personal financial statements: accounting standards, engagement and representation letters, compilation performance standards, disclosure, reporting, documentation and engagement administration.	G	\$55.42
874-4	CL4PSAS	Advanced Issues in Mergers, Acquisitions and Sales of Closely Held Businesses	Advanced Issues in Mergers, Acquisitions and Sales of Closely Held Businesses	There is typically no more financially important decision an owner makes than the purchase or sale of a business. Business transactions are marquee events in the history of most closely held businesses and, therefore, demand inordinate attention to detail and process. Many skill sets are involved in this process and topics such as accounting, taxes, negotiations, business valuations, strategic thinking, finance, family businesses and group dynamics are covered here. Follow the real-life situations in this course, so you can be your clients' trusted strategic adviser.	G	\$55.42
874-4	CL4PYPL	Analyzing Costs, Productivity and Efficiency: Three Ways to Boost Your Bottom Line	Analyzing Costs, Productivity and Efficiency: Three Ways to Boost Your Bottom Line	This hands-on workshop gives you specific ways to immediately impact an organization's bottom line. These proven techniques for plugging the most overlooked profit leaks come from specific strategies for lowering costs, improving productivity or gaining efficiencies. We will explore the different methods in depth to show how easy they are to implement, yet how huge a bottom-line impact they have. Each tool or strategy is one to pass on to clients and co-workers.	G	\$55.42
874-4	CL4RCR	Revenue and Cash Receipts: Common Frauds and Internal Controls	Revenue and Cash Receipts: Common Frauds and Internal Controls	Revenue and cash receipts are two critical areas that require strong controls to prevent intentional fraud or unintentional misstatements. While there is well-publicized fraud in these areas in larger companies, it also occurs in smaller businesses and nonprofit entities. A sound system of internal controls is needed to help prevent fraud occurrence. All too often, a "one-size-fits-all" system is put in place without considering the uniqueness of each entity. It is crucial that an internal control system is tailored so that the areas of greatest risk receive the most attention.	G	\$55.42
874-4	CL4RE	Review Engagements: Mastering the Fundamentals	Review Engagements: Mastering the Fundamentals	The standards for reviews of private company financial statements have changed and the risks have increased. Yet many young CPAs may lack the skills and experience to perform meaningful analytical reviews and make incisive inquiries of management. Reduce the firm's risk by sending inexperienced staff to this course. First, participants learn what distinguishes a review from accounting, compilations and audit services. After an overview of the current SSARS standards, walk through the steps in performing a review engagement. Learn how to improve understanding of the client's industry and business, make effective inquiries and perform analytical reviews. Representation letters, the accountant's report and work documentation are also covered.	G	\$55.42
874-4	CL4RTBC	Revenue Recognition: Getting It Right	Revenue Recognition: Getting It Right	Revenue recognition issues are the subjects of headlines in our daily newspapers, primarily because major corporations have recognized revenues that did not actually exist. Just when we think we have all the bad news, another corporation is restating earnings for prior years. For a cash-only business, revenue recognition is a simple process: a sale equals revenue. The more complex the business, the more specialized the industry, the more difficult the decision becomes for that business in deciding when to recognize earnings. In this course, review the current literature and look at the implications of premature recognition.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4RWBE	Real World Business Ethics: A Case Study Approach	Real World Business Ethics: A Case Study Approach	Don't be caught off guard by an ethics investigation. Adopt a proactive, risk-avoidant stance by side-stepping common pitfalls and taking alternative courses of action. To learn how, examine case studies based on real-life litigation and administrative proceedings involving CPAs in public practice and industry. Explore ethical issues in the context of actual proceedings that were resolved both in favor of and against accounting and auditing professionals. Achieve a new sense of appreciation for the difficulties faced by every financial professional and a heightened sensitivity for the types of ethical dilemmas you could face in the future.	G	\$55.42
874-4	CL4SBABR	Efficient Small Business Audits	Efficient Small Business Audits	Auditors in today's world are constantly under scrutiny whether the client is large or small. However, small businesses bring a unique set of issues for the auditor trying to balance risk, effectiveness and efficiency. Recognize risks in the small business environment and how to effectively and efficiently deal with it throughout the audit process. Work through how to effectively plan, perform appropriate procedures and complete the small business audit. Improve your efficiency while satisfying auditing and quality control standards in a small business auditing environment.	G	\$55.42
874-4	CL4SCORP	S Corporations: Strategies from Formation to Termination	S Corporations: Strategies from Formation to Termination	Once again, this is the darling for many businesses; find out why during this information-packed session. Practical real-life examples give you ideas to apply immediately for your S Corporation clients. Review the advantages of the S Corporation tax rules. Minimize your client's tax bill with the latest business and tax strategies that make S Corporations so popular. Decide if an S Corporation is your client's entity of choice.	G	\$55.42
874-4	CL4SGYC	Essential Skills for the Survival and Growth of Your Organization	Essential Skills for the Survival and Growth of Your Organization	Existing skills are becoming obsolete at an accelerating rate. Many management systems were designed to meet the needs of a more stable industrial environment that experienced only incremental changes. Obviously, these are ill-equipped for today. Gone are days when the financial staff were primarily viewed as the gatekeepers of the organization – responsible for counting/calculating results and providing a series of reports. The rate of change in the responsibilities of the finance group has, and will continue, to accelerate faster than available resources. This will require non-traditional skills such as establishing an innovative environment, managing financial and cultural issues, as well as leading efforts to continuously improve the organization's competitive position. A series of specific methods and techniques designed to have an immediate and long-term impact on the bottom line are identified and discussed.	G	\$55.42
874-4	CL4SKSB	Controller's Update: Latest Trends for Today's Financial Manager	Controller's Update: Latest Trends for Today's Financial Manager	Let us bring you up-to-date on the latest trends and issues in ethics, accounting, corporate finance, treasury management and business systems. Learn about leading-edge topics in managerial accounting and finance in a session that is packed with tips and how-to guidance for immediate use. More than half of the material is new every year, and existing topics are updated for new approaches in implementation or application. Put these hot, new tips to work in your company now.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4SUAF	Lean Accounting: Transforming Your Accounting Function for Maximum Performance	Lean Accounting: Transforming Your Accounting Function for Maximum Performance	Become a much leaner and more efficient operation. Eliminate waste in your company by trimming the fat that accumulates day-to-day. Gain a practical, realworld understanding of the "value stream mapping" tool, and use it to establish and maintain a lean and efficient accounting function. Learn how Lean thinking and related tools and techniques can streamline operations, including financial and managerial accounting functions. Because Lean started in manufacturing, this course uses manufacturing as the basis for most examples. However, it also includes examples from many other industries. The course shows how to use Lean tools and approaches to identify and remove waste from all parts of a company, starting with accounting. It shows how to align accounting functions with Lean goals and Lean performance measures in the operations-side of your company.	G	\$55.42
874-4	CL4TBS	Preparing Tax Basis Financial Statements	Preparing Tax Basis Financial Statements: A Private Company GAAP Alternative	The most frequent application of OCBOA is to prepare tax basis statements for tax entities. This course is a great way to brush up on the current standards and identify key issues in preparing and reporting on tax basis financial statements. The course covers the whole spectrum of tax basis financial statements: accounting, financial statements and disclosures. Special tax entities (S Corps and partnerships) are also examined. At last, an accounting course even a tax practitioner can love!	G	\$55.42
874-4	CL4TLLLO	Tax Consequences and Reporting Issues of LLCs, LLPs, LPs and Other Partnerships	Tax Consequences and Reporting Issues of LLCs, LLPs, LPs and Other Partnerships	Is LLC and partnership taxation something new to you? Perhaps you have worked in this area for years but need a quick review of the fundamental concepts? Build a foundation of knowledge or freshen up your skills. This course addresses the tax consequences of the most common transactions engaged in by LLCs. Develop a level of comfort with the basic conceptual framework underlying partnership and LLC taxation, with an emphasis on explaining the tax consequences associated with issues that are most frequently confronted by tax practitioners.	G	\$55.42
874-4	CL4TLWP	CPA's Guide to Improving Communication, Listening and Writing Skills	CPA's Guide to Improving Communication, Listening and Writing Skills	A recent survey shows that at least six hours of every 40-hour week is wasted to poor communication between staff and managers. Of all communication, 70 to 90% is misunderstood. As a manager or business owner with a seemingly endless number of projects, you can't afford that much error. This course was written for CPAs who are managers/owners in industry or public practice. The techniques are practical and relevant with activities and discussions to share best practices. The three key areas are: avoiding conflict and costly errors by actively listening, using the power of positive language, and writing clear and concise correspondence that conveys a professional image.	G	\$55.42
874-4	CL4TNWIS	Effective Workplace Communication	Effective Workplace Communication	How you communicate with bosses, subordinates, colleagues, clients and the opposite gender can make or break your career! You have taken all the technical education courses you need to be successful in auditing, tax and consulting, but your boss passed you over because you are not taken seriously. What's missing? It's probably your communication skills. See how blending a mix of communication styles can turn communication breakdowns into breakthroughs. Learn how to speak so you are heard, and listen so you get the real message. Discover how to open lines of communication, make productive meetings, give persuasive presentations and more.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4TPOC	Innovative Tax Tips for Small Businesses	Innovative Tax Tips for Small Businesses	Will you be the bearer of good or bad tidings for your clients? This fast-paced, information-packed course shows you how to keep more profits in the pockets of corporate and small business clients and their owners! It showcases state-of-the-art planning ideas and tax-saving devices employed by the savviest practitioners. Understand the unique problems affecting corporations and other small business entities, identify savings opportunities and pinpoint tax traps. Take advantage of the life-cycle approach to tax planning and more. Top-notch AICPA presenters read between the lines of new developments to wring every last drop of tax benefits that make you a hero to your clients.	G	\$55.42
874-4	CL4TPOI	Innovative Tax Tips for Individuals	Innovative Tax Tips for Individuals	Get the latest techniques for building and conserving wealth through aggressive, yet legal, tax planning and investment strategies. AICPA's tax experts dissect the details of new developments to extract all possible tax benefits. Completely updated for tax law changes, this course will bring you up to date on ways to save taxes through strategies for real estate, family income-splitting opportunities in business, investments and when financing college costs.	G	\$55.42
874-4	CL4TSUI	Individual Income Tax Update	Individual Income Tax Update	Are you ready for the upcoming tax season? Learn what's new and what has changed in the federal individual income tax arena. Get up-to-the-minute guidance on the latest tax legislation, court decisions, and IRS pronouncements. Gain practical insights and valuable tax-saving strategies from AICPA's seasoned tax pros who know what the new laws, rules and court decisions can mean for real-world taxpayers. With the ever-changing tax laws and their increased complexity, you can't afford to miss this course.	G	\$55.42
874-4	CL4TTMD	Decision-Making Tips, Tools and Techniques for Today's Financial Environment	Decision-Making Tips, Tools and Techniques for Today's Financial Environment	CPAs and all financial professionals are required to take an active, if not leadership, role in numerous activities for their organizations. This course introduces analytical tools and techniques to assist in routine and non-routine situations. These include: identifying and addressing structural blockages to decision-making; data management; providing information and analysis; and improving budgeting, forecasting and operations. The course was developed to address the problem highlighted by the old saying, "If the only tool you own is a hammer, all problems look like a nail." Today's fast-paced, global environment requires the knowledge of available techniques, including when and how to use them.	G	\$55.42
874-4	CL4TXRWB	Real-World Business Ethics for Tax Practitioners: How will You React?	Real-World Business Ethics for Tax Practitioners: How will You React?	Explore case studies drawn from real-life situations involving CPAs in tax practice. Focus on the most significant ethical issues that face tax practitioners in today's challenging environment and explore alternative courses of action. From tax shelters to preparing small business tax returns, learn about ethical issues in the context of tax services and taking positions on tax issues that range from "probable" to "more likely than not" to a "realistic possibility." Gain insight by placing yourself in situations that require application and understanding of relevant ethical considerations and standards established by the Service, AICPA, Circular 230 and the Code. Consider real-world tax questions that deal with independence, knowledge of errors in returns, advice to taxpayers, fees charged in shelter and other transactions, and standards applicable to uncertain tax positions, among others. Leave this course with a renewed sense of appreciation for the pitfalls faced by every tax practitioner and a heightened sensitivity for the types of ethical dilemmas you could face.	G	\$55.42

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	CL4XBIN	Introduction to XBRL: Revolutionizing Business Reporting	Introduction to XBRL: Revolutionizing Business Reporting	The global marketplace is demanding improved communication of business information. Extensible Business Reporting Language (XBRL) provides a way to improve the timeliness, accuracy and accessibility of business information. This course will help you understand the global phenomenon of XBRL, how it works, and what regulators like the SEC are requiring for XBRL reporting. The course will also demonstrate how XBRL is being used in both public and private companies to streamline internal reporting and integrate data across platforms and spoken languages. The use of XBRL can enhance audit efficiencies for both internal and external auditors. There is a clear opportunity to offer services and products in this burgeoning industry.	G	\$55.42
874-4	CNFP	Right The First Time: Cases In Not-For-Profit Accounting And Auditing	Right The First Time: Cases In Not-For-Profit Accounting And Auditing	Papers print corrections, referees use replays and golfers take mulligans. Accountants and auditors are expected to get it right the first time. This is especially true in the not-for-profit environment where effective stewardship and public accountability are paramount. Utilizing a case study format, this course will help ensure your not-for-profit accounting and auditing skills are both current and correct in this complex area.	G	\$65.49
874-9	CPDXX12	CPE Direct (4 quarterly issues)	CPE Direct (4 quarterly issues)	Read the Journal of Accountancy and earn CPE Credit. Every March, June, September and December; you will receive a study guide based on selected articles from the Journal. The articles will cover a broad range of subjects. The study guides will also contain other readings, checklists and practice aids and review questions and answers. Review these along with the selected articles. You will receive 6 recommended CPE credits in specified fields of study each quarter. Note: Check with your State Board of Accountancy to see if CPE Direct credit hours can be used to meet CPE requirements.	C	\$176.61
874-4	CSCB	Critical Skills for Creating Great Budgets: Maximizing Profits, People and Power	Critical Skills for Creating Great Budgets: Maximizing Profits, People and Power	Budgeting is both an art and a science. In this advanced workshop that covers both sides, learn to apply leading-edge tools and methods to make your planning process more strategic and your budget process more flexible. Your budget should not lead to "turf" wars over precious and scarce resources. Learn to build a set of decision-making processes early to make smart allocation choices that benefit your entire organization. Also explore ways to have your planning and budget processes work to increase the potential for higher earnings.	G	\$65.49
874-4	CTB	Cash and Tax Basis Financial Statements - Preparation and Reporting	Cash and Tax Basis Financial Statements - Preparation and Reporting	When there is a request for modified tax basis statements with disclosures omitted, are you confident your staff know what to do? They will after taking this course, which explains OCBOA statements as well as how the basis of accounting affects compilation, review and audit procedures; financial statements (including notes); and accountant reports. Concisely summarizing the official standards, this course has participants apply their knowledge through numerous case studies.	G	\$60.96
874-4	CT-GST	Sales and Use Tax: Guide to Doing it Right	Sales and Use Tax: Guide to Doing it Right	Increased opportunities and problems abound for tax practitioners with the recent decline in state revenues and the accompanying increased audit activity by the states. Moreover, changes in technology, growth in multistate activity, increased catalog sales, e-commerce and Internet-related sales and a raised level of state aggressiveness have made sales and use tax even more complex. Handling these situations incorrectly can result in lost sales, sales tax paid needlessly and possible penalties. Developed by an expert, this comprehensive course steers you in the right direction. Cover the latest tax nexus laws and regulations, the effect of interstate e-commerce, sales tax, nexus and interstate sales and specific rules for retailers, manufacturers and the service industry. Special emphasis also will be given to the Streamlined Sales Tax Project. Learn the latest planning tips in the sales and use tax arena.	G	\$60.96

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	DEMI	Detecting Misstatements: Integrating SAS 99 and the Risk Assessment Standards	Detecting Misstatements: Integrating SAS 99 and the Risk Assessment Standards	Taking an integrated audit approach to misstatements – material misstatements arising from fraud (SAS 99) and those arising from errors – is essential to improving overall audit quality and effectiveness. Audit team brainstorming sessions are used for both, and both require documentation. Too often, auditors fail to read the caution signals that require a unique response to the risk of material misstatement arising from fraud or from unintentional error. In either event, the consequences are the same: another audit failure! Learn how to integrate your audit approach for assessing the risks of material misstatements arising from unintentional errors with those arising from fraud. This course combines SAS 99 (fraud) with SASs 104 –111 (the Risk Assessment Standards).	G	\$65.49
874-4	DIRS	Tips and Traps for Dealing with the IRS: From Start to Finish	Tips and Traps for Dealing with the IRS: From Start to Finish	Taking an integrated audit approach to misstatements – material misstatements arising from fraud (SAS 99) and those arising from errors – is essential to improving overall audit quality and effectiveness. Audit team brainstorming sessions are used for both, and both require documentation. Too often, auditors fail to read the caution signals that require a unique response to the risk of material misstatement arising from fraud or from unintentional error. In either event, the consequences are the same: another audit failure! Learn how to integrate your audit approach for assessing the risks of material misstatements arising from unintentional errors with those arising from fraud. This course combines SAS 99 (fraud) with SASs 104 –111 (the Risk Assessment Standards).	G	\$65.49
874-4	DLA	Discussion Leader Honorariums	Discussion Leader Honorariums	Standard (except Tax Discussion Leaders) - per day	G	\$1,712.85
874-4	DLG1	AICPA Discussion Leader Guides	AICPA Discussion Leader Guides	Except Staff Training - w/o transparencies - 1 day program	G	\$136.02
874-4	DLG2	AICPA Discussion Leader Guides	AICPA Discussion Leader Guides	Except Staff Training - w/o transparencies - 2 day program	G	\$226.70
874-4	DLG4	AICPA Discussion Leader Guides	AICPA Discussion Leader Guides	Except Staff Training - w/o transparencies - 4-hour program	G	\$99.75
874-4	DLGST	AICPA Discussion Leader Guides	AICPA Discussion Leader Guides	Staff Training - 3 day program	G	\$292.19
874-4	DLS	Discussion Leader Honorariums	Discussion Leader Honorariums	Staff Training - Instructor honorarium per day	G	\$1,511.34
874-4	DLT	Discussion Leader Honorariums	Discussion Leader Honorariums	Tax Instructors - per day	G	\$1,813.60
874-4	DLTS	Discussion Leader Honorariums	Discussion Leader Honorariums	Tax Staff Training Instructors - per day	G	\$1,612.09

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	DTT	Delving into the Top Twelve Issues for Partnerships, LLCs and S Corps	Delving into the Top Twelve Issues for Partnerships, LLCs and S Corps	This course reviews specialized issues in the taxation of partnerships, LLCs and S Corps. Twelve common issues, each providing significant tax-planning opportunities or potential traps for the unwary, are identified and the tax consequences associated with different types of pass-through entities are explored. Case studies are included with each issue to illustrate how seemingly routine transactions often trigger complex or unexpected tax provisions. Some studies also illustrate how entity choice affects the ultimate tax consequences associated with a particular transaction.	G	\$65.49
874-4	EBPE	Employee Benefit Plans: Audit and Accounting Essentials	Employee Benefit Plans: Audit and Accounting Essentials	Master the fundamentals of auditing employee benefit plans in accordance with AICPA and EBSA standards and avoid the snafus that are all-too-often encountered. Explore the accounting and auditing requirements unique to employee benefit plans. This course is designed to give you an understanding of requirements and audit procedures related to defined contribution, defined benefit and health and welfare plans to help you more effectively plan and carry out your audit.	G	\$65.49
874-4	EO-AHUD	Advanced Auditing of HUD-Assisted Projects	Advanced Auditing of HUD-Assisted Projects	Written by well-known CPAs Max Hunt and Peter Bell, this course offers insights into compliance pitfalls for HUD-assisted housing owners and managers. Learn to recognize and apply the latest changes in the federally-assisted housing industry and efficiently plan, perform and report a HUD-assisted engagement. The course includes coverage of the <i>Consolidated Audit Guide for Audits of HUD Programs</i> . You will also uncover the effects of OMB Circular A-133 on HUD-assisted nonprofit entities.	G	\$85.64
874-4	EO-APF	Analytical Procedures for Nonprofit Organizations	Analytical Procedures for Nonprofit Organizations	If an organization isn't efficient, it isn't going to succeed. With this course, learn how to measure a nonprofit organization's strength and efficiency as well as its effectiveness of mission accomplishment. Receive guidance in the application and interpretation of analytical procedures to a nonprofit organization's financial statements. Learn to use analytical procedures in planning the nature, timing and extent of auditing procedures and use the results to design value-added services. Discover how to develop quantitative and qualitative performance measures and report results of analytical procedures to the board, donors, the public and other funding sources. Understand the development and application of unique methods of analysis for nonprofits.	G	\$60.96
874-4	EO-F990	Form 990: AICPA's Answer to Unlocking the Tax Complexities	Form 990: AICPA's Answer to Unlocking the Tax Complexities	Updated for the completely redesigned Form 990! Not only is the IRS crackdown on nonprofits continuing but the Form 990 has been completely redesigned – are you ready? New legal traps for the organization and its officers and directors created by the excess benefit rules make this course a must! Find out how to deal with the very tricky 990 problems that will confront your clients. With the more complex Form 990, not only are CPAs required to perform numerical computations, but they must also now answer probing IRS questions. This course addresses tricky and potential tax-trap issues you will face. Get practice in completing the revised 990 tax form and solving unique filing problems. Examine the entire Form 990 family: Schedule A, 990T, 990PF, executive compensation reporting, disclosure requirements and guidelines for handling tough UBIT questions.	G	\$60.96
874-4	EO-OMB	Applying A-133 to Nonprofit and Governmental Organizations	Applying A-133 to Nonprofit and Governmental Organizations	Does Circular A-133 have you running in circles? Become more efficient and effective at planning and performing audits in accordance with the requirements of Circular A-133 and the Single Audit Act Amendments. If you are involved in A-133 audits of governmental entities or nonprofit organizations, this is an absolute must-have course. You will learn the best ways to apply the latest requirements of A-133 auditing through this highly-rated course.	G	\$60.96

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874-4	EO-YB	Revised Yellow Book: Government Auditing Standards, The	Revised Yellow Book: Government Auditing Standards, The	The Yellow Book features comprehensive, far-reaching implications for auditors. Gain a working knowledge of the latest Yellow Book standards from A to Z in this proven and highly rated course. Truly understand the relationship of <i>Government Auditing Standards</i> (a.k.a. the Yellow Book) to the AICPA auditing standards and OMB requirements.	G	\$60.96
874-4	EPE	Estate Planning Essentials: Tax Relief for Your Clients' Estates	Estate Planning Essentials: Tax Relief for Your Clients' Estates	What is the estate tax? What is the gift tax? How are they inter-related? Explore the use of wills, trusts and life insurance as vehicles to reduce the estate tax. Whether your client is accumulating wealth or planning for its distribution upon death, advise them on the most tax-efficient way to structure their affairs to minimize taxation on the transfer of their wealth to intended beneficiaries.	G	\$65.49
874-4	EXAA	Accounting and Auditing with Excel: Practical Applications for Maximum Performance	Accounting and Auditing with Excel: Practical Applications for Maximum Performance	If you suspect you could be doing more with Excel, this course is for you. The course demonstrates many Excel features useful during financial audits and accounting-related engagements. It presents many Excel features and functions that will help improve the efficiency and accuracy of your work. Written by a CPA, this course includes features you need, and skips features you don't. Each exercise presented in the book is also available as an interactive Excel Workbook file (download at clickconsulting.com), so you can follow along in Excel as you read. The exercise workbooks are optional, but recommended for those wanting to practice the skills presented in the book.	G	\$85.64
874-4	EXPF	Advanced Excel: Practical Applications for the Accounting Professional	Advanced Excel: Practical Applications for the Accounting Professional	This course is specifically for accounting and finance professionals that have a good grasp of Excel but want to take their skills to the next level to achieve the automation they know is possible. Written by a CPA, this course includes the features you need, and skips features you don't. Each exercise presented in the book is also available as an interactive Excel Workbook file (download at clickconsulting.com), so you can follow along in Excel as you read. The exercise workbooks are optional, but recommended for those wanting to practice the skills presented in the book. In addition, the course materials incorporate several of the author's Journal of Accountancy articles as supplemental information.	G	\$85.64
874-4	FAFR	Forensic Accounting: Fraudulent Reporting, Concealed Assets	Forensic Accounting: Fraudulent Reporting, Concealed Assets	Super-charge your forensic accounting techniques! Forensic accounting is exploring uncharted territory by examining off-balance sheet transactions and non-financial performance measures. You are now called upon to detect fraudulent financial reporting and to redesign internal controls to prevent misappropriation of assets. Hidden asset investigations are required for business valuations and divorce proceedings, while wrongful death and disability claims require earnings projections and potential health care costs. Identify common forensic techniques to recognize fraud schemes and scams, and sharpen forensic skills through the use of analytical tools. Learn to follow cash flows, uncover accounting schemes and much more.	G	\$60.96
874-4	FASBI	FASB Review for Industry	FASB Review for Industry	CPAs in corporate management will benefit from this comprehensive coverage of recent FASB, AcSEC, IASB and EITF pronouncements. Gain expertise from a high-level approach to financial reporting issues backed by detailed descriptions and examples of the implementation of new standards. Your training will guide you in assessing recent FASB and AICPA standards that have a major effect on all industries and provide an understanding of the latest pronouncements and exposure drafts to enable you to develop implementation strategies.	G	\$60.96

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	FCFS	Statement of Cash Flows: Preparation, Presentation and Use	Statement of Cash Flows: Preparation, Presentation and Use	Changes are coming to the statement of cash flows! Use this course to review existing statement of cash flows preparation and presentation options and consider how these requirements might change in the not-too-distant future. Careful exploration of the requirements of SFAS No. 95, <i>Statement of Cash Flows</i> , and related standards will increase your understanding of current classification of transactions and events while examining how reporting requirements may soon change. Special attention is given to contrasting the direct and indirect method of presenting operating cash flow information.	G	\$60.96
874-4	FE-AIF	Auditing for Internal Fraud	Auditing for Internal Fraud	Do you ever wonder why auditors can't detect more fraud or try to figure out the motives and opportunities of management or employees to perpetrate fraud? Gain the tools to identify fraud schemes and focus on the analytical and substantive tests on the "fraud triangle" when evaluating internal controls. Discover the latest prevention and detection programs implemented by industry leaders.	G	\$85.64
874-4	FE-FFT	Identifying Fraudulent Financial Transactions	Identifying Fraudulent Financial Transactions	This course provides practical tips on how to identify financial statement fraud schemes and how to mount a defense by improving your internal controls. This course trains you, the CPA, to refocus analytical and substantive tests on the financial and non-financial information already at hand to expose financial statement fraud. Learn to identify the red flags of fraud in financial information and analyze a variety of fraud schemes.	G	\$85.64
874-4	FE-MS	Detecting Misappropriation Schemes	Uncovering Misappropriation Schemes	Standard issuing bodies are making it clear: CPAs have a major role in the detection of fraud. Client perceptions that the CPA should discover fraud have not gone away. This course provides tips for identifying the misappropriation of assets and improving internal controls as a defense against fraud. Learn how to focus analytical and substantive tests on the flow of cash through the company, utilizing both financial and non-financial information.	G	\$85.64
874-4	FFF	Forensics and Financial Fraud: Real-World Issues & Answers	Forensics and Financial Fraud: Real-World Issues & Answers	SAS 99 and the Sarbanes-Oxley Act are now part of everyday life for financial managers and auditors in small and large companies alike. Efforts to grasp and manage the risks of financial reporting fraud and misappropriation continue to evolve, but much uncertainty remains about what works best. This dynamic program provides specific steps to help auditors and accountants fully meet fraud-handling expectations. The "how to" approach helps participants identify fraud exposures and risks and provides practical ideas on how to handle those exposures. Course materials, developed by a nationally known fraud expert, include examples of what can go wrong and how fraud is reflected in the record. Also included are planning ideas as well as practical suggestions for responding to wrongdoing when it is discovered.	G	\$65.49
874-4	FFGN	Frequent Frauds Found in Governments and Not-For-Profits	Frequent Frauds Found in Governments and Not-For-Profits	Rather than speaking generically about fraud, let us be specific. What common frauds occur in governments and not-for-profits and how could they have been avoided? Through an informative case study approach, this course illustrates common frauds that make headlines and damage the reputations of government and not-for-profit organizations. Avoid the theory and confront the reality.	G	\$65.49
874-4	FFMD	Financial Forecasting and Management Decisions	Financial Forecasting and Management Decisions	The secret to success is in the planning! With CPAs constantly being asked to plan a company's future, forecasting is an area to demonstrate your special value. This course provides the basic tools necessary to project the balance sheet and statements of income and cash flows. Learn to determine maximum sustainable growth and to predict external funds needed. Identify the evidence of growth mismanagement and more.	G	\$60.96

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	FGAC	Foundations in Governmental Accounting	Foundations in Governmental Accounting	Are you just starting to work in the governmental arena? Have you worked in the governmental arena for years but need a refresher to keep up with changes? If so, this is the course for you. This course features the foundational tenets of governmental accounting and reporting in today's environment. Learn more than the buzzwords – learn the underlying concepts and how they are applied.	G	\$65.49
874-4	FITG	Fraud in the Governmental and Not-For-Profit Environments: What a Steal!	Fraud in the Governmental and Not-For-Profit Environments: What a Steal!	Detecting fraud in the governmental and not-for-profit environments is particularly difficult for several reasons, including their unconventional revenue and expense streams, typically understaffed accounting departments and the nature of their operations. Obtain a solid understanding of the auditor's responsibility to detect fraud and typical types of fraud noted in these important sectors of our economy. In addition to the discussion of common fraud schemes, the course will also address conditions within entities that can leave them susceptible to fraud.	G	\$65.49
874-4	FOTB	Audits of 403(b) Plans: A Challenging New Audit Area	Audits of 403(b) Plans: A Challenging New Audit Area	The audit of the 403(b) plan will be a new growth area for the benefit plan auditor. Learn the similarities and differences between the audit of a 403(b) plan in comparison to that more familiar vehicle – the 401(k) plan. Build on what you already know about auditing benefit plans. Gain a background on the tax rules applicable to a 403(b) plan and develop a better understanding of how these plans are different and how the audit procedures must be modified. Focus on the open issues created by the first-time audit of a benefit plan that may have been in existence for nearly 50 years and whose investments have been managed more like individual retirement accounts than qualified plan trust accounts.	G	\$85.64
874-4	FRU	FASB Review and Update: Common GAAP Issues Impacting All CPAs	FASB Review and Update: Common GAAP Issues Impacting All CPAs	Are you looking for an intermediate level review and update of common GAAP issues important to all CPAs? This broad-ranging course covers FASB Statements and Interpretations and other authoritative guidance that apply to all companies. Emphasizing financial statement disclosures in addition to accounting methods, this course also presents implementation guidelines and disclosure illustrations from actual financial statements. Review reporting standards for the balance sheet, income statement and statement of cash flows to gain understanding of the FASB standards that have the greatest impact on accounting and financial reporting.	G	\$65.49
874-4	FSABM	Financial Statement Analysis: Basis for Management Advice	Financial Statement Analysis: Basis for Management Advice	More and more, clients will be turning to you for advice on financial performance. Are you ready? This course presents the financial statements as a set of dynamic instruments that can be used for accurate, relevant and timely financial decisions. Focus on the economic and financial conditions that caused the statements to change and discover how clients can manage liquidity, debt and profitability. Plus, explore effect ratios, causal ratios, pro forma analysis, sustainable growth and much more.	G	\$60.96
874-4	FSNPO	Accounting and Reporting Practices of Not-for-Profit Organizations	Accounting and Reporting Practices of Not-for-Profit Organizations	Not-for-profit accounting can be extremely complex, and if you are to be successful, your knowledge and skills must be superior. Learn from real-world financial statements, cases and problems faced by CPAs with not-for-profit clients and by executives of not-for-profit organizations. With this course, you will develop a working knowledge of presentation requirements and choices allowed under GAAP, as well as understand note disclosures unique to nonprofits. You will also study statement presentation flexibility and how to avoid common financial statement mistakes.	G	\$60.96

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874-4	FVA	Fair Value Accounting: A Critical New Skill for All CPAs	Fair Value Accounting: A Critical New Skill for All CPAs	Fair value accounting is reshaping traditional financial statements! Gain insights into the conceptual and practical reasons for using fair value as the required (or optional) measurement attribute for some new and existing accounting standards. The course covers the conceptual and practical issues that arise when fair value measurement is implemented under existing FASB standards and provides examples of these issues. In addition, the measurement and estimation challenges that confront preparers and auditors in making, and attesting to, fair value measurements are presented, and related guidance is provided.	G	\$85.64
874-4	GAR	Governmental Accounting and Reporting: Putting It All Together	Governmental Accounting and Reporting: Putting It All Together	Puzzled by governmental accounting and reporting? This course will show you how all the pieces fit together in a sensible, real-world manner. This course provides practical guidance regarding the accounting and reporting issues for state and local governments. We will also examine how to prepare the financial statements at the fund level and convert them to government-wide statements. Learn how to navigate the complexities of government accounting and reporting in today's environment.	G	\$65.49
874-4	GAU	Governmental Auditing and Accounting Update	Governmental Auditing and Accounting Update	In the past decade, the GASB has averaged two to three significant new pronouncements each year. What did the latest two or three pronouncements relate to? Find out in this update designed to help you understand the latest in governmental accounting and auditing.	G	\$60.96
874-4	GNAU	Governmental & Nonprofit Annual Update	Governmental & Nonprofit Annual Update	Change is inevitable and at times overwhelming if you are unprepared. Ensure that you are current in governmental and nonprofit accounting and auditing. This course is designed to help you understand and apply the latest requirements in accounting and auditing for governments and nonprofits. Find out not only what's new but what's coming.	G	\$60.96
874-4	HCRPM	How to Conduct a Review Under the AICPA Practice-Monitoring Programs	How to Conduct a Review Under the AICPA Practice-Monitoring Programs	Make the transition from auditor to peer reviewer, and successfully conduct a peer review with the help of this mandatory training course for team and review captains. It features realistic case studies of system peer review circumstances and several examples of engagement selections in an engagement peer review. Learn to effectively plan a peer review, develop an understanding of a firm's system of quality control, document procedures used in testing a firm's system (including reviewing selected engagements), prepare the peer review report, provide recommendations and assist a firm in its response to a peer review. For engagement peer reviews, select the necessary accounting engagements, review of the engagements and report the results of the peer review. The administrative and committee roles in the peer review program are introduced.	G	\$138.54
874-4	HOT	AICPA's Hottest Tax Topics for 2013	AICPA's Hottest Tax Topics for 2013	Two things you can count on are important new tax developments and economic, social, and demographic trends that turn out to have important tax implications. This course highlights the hottest tax topics – those that change significantly every year and affect many of your individual, small business and corporate clients.	G	\$65.49
874-4	HUD	Audits of HUD-Assisted Projects	Audits of HUD-Assisted Projects	Do your audits of HUD-assisted projects make the grade? Receive high marks when you are well-versed on HUD organizations, programs, policies and procedures. Learn how to discern the various audit requirements for HUD programs and how to comply with specific HUD regulations, contracts and procedures. Plus, review the latest developments on professional standards affecting particular federal programs and how they affect your audits. This course also gives you coverage of the <i>Consolidated Audit Guide for Audits of HUD Programs</i> .	G	\$85.64

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	IBV	Introduction to Business Valuation: Critical Skill Set in Today's Fair Value Accounting World	Introduction to Business Valuation: Critical Skill Set in Today's Fair Value Accounting World	This course is an introductory business valuation course for the individual that knows nothing or very little about business valuation. It introduces the participant to business valuation concepts, theory and application. This course can help determine if business valuation is for you. Interwoven in this course is a case study analysis of a small restaurant, so you can see how an actual valuation is done.	G	\$65.49
874-4	ICDAD	Internal Control Essentials for Financial Managers, Accountants and Auditors	Internal Control Essentials for Financial Managers, Accountants and Auditors	Many managers, supervisors and accountants in business, government or nonprofits are not able to identify their departmental policies and procedures that function as the primary controls against errors and fraud. Alternately, auditors performing field work may be confused about how to interpret and evaluate management's documentation of accounting processes and controls. Neither party may truly understand how their duties differ. This course gives participants a solid understanding of systems and control documentation. After an overview of the latest COSO guidance on the components and principles of effective internal control, this course introduces participants to basic tools used to document an accounting process. Participants then identify the risks of errors and fraud in the accounting system and the presence (or absence) of compensating controls. Finally, participants will practice identifying key controls and control weaknesses.	G	\$65.49
874-4	ICDAR	Internal Control Deficiencies – Assessment and Reporting Under SAS Nos. 112 & 115	Internal Control Deficiencies: Assessment and Reporting Under SAS 115	SAS No. 115 places significant responsibilities on the auditors of nonpublic companies to communicate internal control deficiencies identified in an audit. SAS No. 115, combined with the requirements in the recently effective Risk Assessment Standards, will likely increase the quantity and variety of control deficiencies required to be communicated to management and those charged with governance – not just in the initial year of discovery, but in each subsequent year until the deficiency is remediated. Focus on compliance with the standards' requirements by examining each stage of the decision-making framework and review numerous illustrations and practice exercises. The course can help managers of nonpublic companies decide whether a control deficiency exists and how to correct it.	G	\$65.49
874-4	ICRE	Compilation and Review Engagement Essentials	Compilation and Review Engagement Essentials	Many beginning CPAs are not familiar with two of the local CPA firm's most popular engagements: compilations and reviews of private companies. Shorten staff learning time and increase their earning time by sending them to this hands-on course. First, participants learn what distinguishes a compilation and review from accounting and auditing services. After an overview of the current SSARS standards, the participants walk through a traditional compilation engagement. Once the traditional compilation engagement is understood, staff identify the changes to make when compiling management-use-only or interim financial statements, or compiling specified elements, accounts or items of a financial statement. Participants then repeat the process for a review engagement.	G	\$60.96

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	IFRS	Are You Ready for IFRS? Moving Beyond the Basics	IFRS Essentials with GAAP Comparison: Building a Solid Foundation	IFRS (International Financial Reporting Standards) is becoming a reality in the United States. Foreign publicly-held companies, including those with subsidiaries in the U.S., can already file financial statements with the SEC using IFRS. In addition, the SEC is expected to make a decision soon allowing U.S. publicly-held companies to also file financial statements using IFRS. This two-day course prepares accountants for these upcoming changes and will solidify your knowledge of the similarities and differences between IFRS and U.S. GAAP. Get a brief recap of the important points at the beginning of the course to help get you up-to-speed. Additionally, learn to apply specific IFRS standards to the impacted financial statement line items. Walk away with a greater understanding of what you need to know as the acceptance of International standards continues to grow.	G	\$105.79
874-4	IITW	AICPA's 2009 Individual Income Tax Returns Workshop by Sid Kess	AICPA's 2009 Individual Income Tax Returns Workshop by Sid Kess	Get your tax return training from the industry's best! Originally written by Sid Kess and now led by AICPA's top tax instructors, AICPA's individual tax workshop provides the latest practical insights from nationally recognized tax experts. Reinforce your understanding of frequently used principles and receive a wealth of tax planning tips and strategies. Learn how to apply the latest changes when preparing federal income tax returns and advise clients on new developments and tax-saving ideas for individuals. All key tax return issues are covered during this fast-paced, real-world session.	G	\$105.29
874-4	IRSS	IRAs, ROTH IRAs, SIMPLEs, and SEPs: Contributions, Rollovers, Distributions, and More	IRAs, ROTH IRAs, SIMPLEs, and SEPs: Contributions, Rollovers, Distributions, and More	Individual Retirement Accounts (IRAs), including traditional IRAs, Roth IRAs, SIMPLEs and SEPs, are investments owned by many individual taxpayers and are an excellent way for workers to save for retirement. Although the basic IRA began as a fairly simple investment tool, the complications increased dramatically as the types of IRAs increased. Not only have the types of IRAs expanded, but options such as contributions, rollovers, and distributions, intended to add increased flexibility have also added increased complexity. This course is designed to provide practical insights into all tax aspects of IRAs and help CPAs successfully manage the complexities.	G	\$65.49
874-4	ITET	Form 1041: Income Taxation of Estates and Trusts	Form 1041: Income Taxation of Estates and Trusts	Explore a nuts-and-bolts approach to the complicated interplay of fiduciary and income tax rules for accounting for the income and expenses of estates and trusts. Get invaluable practice from comprehensive case studies and understand the provisions of Subchapter J covering estates, trusts, beneficiaries and descendants. Examine grantor trusts and planning for children under 14 years of age. Cover tax computations and tax-saving tips and much more.	G	\$60.96
874-4	ITTF	International Taxation: To and From the United States	International Taxation: To and From the United States	Whether you're doing – or just considering doing – business abroad, this course is a must! Gain an understanding of tax advantages and traps of global business operations. Intelligently advise your clients or business on taxation of inbound and outbound transactions and operations. The course highlights initiation of inbound U.S. operations by foreign businesses and outbound foreign operations by U.S. businesses through a representative office, manufacturing branch, incorporation of a U.S. or foreign subsidiary or use of a U.S. or foreign joint venture, partnership or limited liability company. Become expert at completing U.S. tax reporting for outbound transactions and operations. Comply with U.S. Customs reporting and withholding tax reporting for inbound transactions and operations.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	IUP	IFRS Update and Review of Complex Topics	IFRS Update and Review of Complex Topics	Whether the Securities and Exchange Commission (SEC) will allow or require U.S. public companies to use International Financial Reporting Standards (IFRS) is still unresolved. While the SEC deliberates, the Financial Accounting Standards Board (FASB) and the International Accounting Standards Board (IASB) continue to work together to develop high-quality, compatible accounting standards for domestic and cross-border financial reporting. While the goal of both organizations is to issue word-for-word converged accounting standards, some significant differences still exist. Learn, when working with cross-border financial reporting, to understand the differences and implement IFRS. This course provides an in-depth examination of some of the most economically significant international accounting topics: revenue recognition, business combinations and impairments. The last part of the course provides an update on the issues and challenges of major current IASB projects.	G	\$65.49
874-4	IUSA	International versus U.S. Accounting: What in the World is the Difference?	International versus U.S. Accounting: What in the World is the Difference?	In 2002, IASB and FASB agreed to harmonize their agenda and work toward reducing differences between IFRS and U.S. GAAP. FASB is working hard on this goal as recent pronouncements of both the FASB and the IASB are bringing the standards more in line with one another. In addition, the SEC recently removed the reconciliation requirement for foreign issuers to reconcile their financial statements from IFRS to U.S. GAAP. With the fast pace of the convergence project, understanding the differences between IFRS and U.S. GAAP is becoming more important for businesses of all sizes. This course outlines the major differences between IFRS and U.S. GAAP.	G	\$85.64
874-9	JOAXX12	Journal of Accountancy One-Year Subscription (12 Issues)	Journal of Accountancy One-Year Subscription (12 Issues)	The Journal of Accountancy tells you at a glance what's been happening in the profession, the SEC, the IRS, in business and the economy -- concisely and to the point. You'll also learn about new technical and professional techniques and procedures that will enable you to improve and expand your services. See how new standards and guidelines affect the way you handle problems for your clients or your own company.	P	\$63.45
874-4	LAMA	Lean Accounting and Management: Improving Profitability by Streamlining Operations	Lean Accounting and Management: Improving Profitability by Streamlining Operations	Today, you must do more with less. But can smaller be better? Does it take your company longer than senior management would like to deal with change or react to market and economic conditions? With new skills and strategies, improve the accounting and management of your company. Take home a blueprint that can immediately bring success. Minimize waste and create wealth through a Lean accounting and management approach that improves profitability by streamlining operations. Combine management, accounting, control and performance measurement methods to support leaner operations that sustain a leaner organization over the long term. Develop an action plan for accomplishing this transition. Those in both manufacturing and service industries will benefit from this course.	G	\$60.96
874-4	LEAD	2010 Leadership Update: Leading the Finance Team into the Future	2010 Leadership Update: Leading the Finance Team into the Future	This new leadership course is designed to be up-to-date and focused on finance leaders at all experience levels. An action plan for the improvement-oriented, it covers leadership basics and emphasizes what it takes to be an ethical and courageous leader in the accounting profession. Learn to deal with today's current economic environment and review the results of interviews with many of today's leaders in the accounting profession and beyond.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	MIT	Multistate Income Tax: Simplifying the Complexities	Multistate Income Tax: Simplifying the Complexities	Multistate taxation has become one of the hottest areas in the tax arena. The recent decline in state revenues and the increased audit activity by the states means both increased problems and opportunities. Mastering both the theoretical disputes and the "nuts and bolts" of compliance is essential to success. Gain the skills necessary to navigate through this maze of multistate corporate taxation. Rapidly develop a working knowledge of both multistate tax compliance and related planning opportunities. Focus on the essentials of multistate corporate income taxation as well as the apportionment and allocation of partnership, LLC and corporate income taxes. Not only solidify the basic principles but also receive the latest update on nexus concerns, impact of e-commerce and Internet and other laws, regulations and court cases. Develop basic approaches to state income tax planning and gain crucial insight about industry-specific state laws.	G	\$65.49
874-4	NAU	Nonprofit Auditing and Accounting Update	Nonprofit Auditing and Accounting Update	Ever have a discussion with a client or auditor regarding a recent not-for-profit accounting or auditing development and not have a clue regarding what they were talking about? Get more than just a clue – solve the entire case through this timely update designed to help you understand the latest accounting and auditing developments affecting not-for-profits.	G	\$60.96
874-4	NBLLC	LLC and Partnership Taxation: Beyond the Basics	LLC and Partnership Taxation: Beyond the Basics	LLC and partnerships are based upon intricate rules and regulations. A successful CPA must understand and be able to properly handle the application of these rules. Learn to recognize the provisions necessary in an LLC or partnership agreement to sustain special allocations of income or loss. Similarly, partnerships and LLCs are subject to highly specialized rules regarding the allocation of gain, loss, depreciation and other tax attributes associated with contributed property. Complex rules also apply to the allocation of recourse and non-recourse liabilities. When a partner or LLC member decides to withdraw some or all of his/her capital investment in the entity, the tax consequences can be complex. Move your working knowledge of partnership and LLC taxation beyond the basics.	G	\$65.49
874-4	NPAR	Not-for-Profit Accounting & Reporting: From Start to Finish	Not-for-Profit Accounting & Reporting: From Start to Finish	Rather than training to run part of the race, train to run the entire race from start to finish. This course trains you to clear the key hurdles in not-for-profit accounting and reporting in an efficient and effective manner. Avoid the potholes of confusion and finish first by providing a financial picture that end users can truly understand.	G	\$65.49
874-4	NSFP	Negotiating Skills for Finance Professionals: Get What You Want When You Want It	Negotiating Skills for Finance Professionals: Get What You Want When You Want It	The ability to negotiate is not something people are born with – it is a skill that grows with practice. Negotiating is not compromising nor creating a win/ lose outcome. In this interactive workshop, discover that you are better able to negotiate for what you want when you want it by knowing the four critical skills of P.A.R.C. Negotiate your way through any situation – buying a building, hiring someone, dealing with a difficult employee or managing resource allotments at budget time.	G	\$65.49
874-4	PCOU	Public Company Update: SEC, PCAOB and Other Developments	Public Company Update: SEC, PCAOB and Other Developments	The requirements for public companies, their management and their auditors are changing rapidly. As these changes continue to unfold over the next several years, how will you – the corporate financial reporting manager or independent auditor – keep up? Attend this course for an update on the latest pronouncements, regulations and guidance issued by the SEC, PCAOB and others as they apply to the filings and audits of this reporting cycle. Plus, learn what these organizations are planning and saying about the future so you can be out front on identifying the developments that affect your company or auditing firm.	G	\$85.64
874-5	PRINT1	Printing	Printing	Participant Manuals - Except Staff Training - 1 day program	G	\$35.26

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874-5	PRINT2	Printing	Printing	Participant Manuals - Except Staff Training - 2 day program	G	\$55.42
874-5	PRINT3	Printing	Printing	Staff Training Participant Manuals - 3 day program	G	\$75.57
874-5	PRINT4	Printing	Printing	Participant Manuals - Except Staff Training - 4-hour program	G	\$25.19
874-4	PSAS	Mergers, Acquisitions, and Sales of Closely Held Businesses: Advanced Case Analysis	Mergers, Acquisitions, and Sales of Closely Held Businesses: Advanced Case Analysis	If you ever wanted to know the mechanics of buying, selling or merging companies, this course offers key insights into the transaction marketplace. This material is aimed at a broad audience of business owners, senior managers, chief financial officers, advisers to closely held businesses, bankers, auditors and attorneys. Business transactions are marquee events in the history of most closely held businesses, and therefore, demand inordinate attention to detail and process. Many skill sets are involved in this process and topics such as negotiations, business valuations, strategic thinking, finance, family businesses, accounting, taxes and group dynamics are covered. Follow real-life case analysis to gain strategic insights into the fascinating transaction marketplace.	G	\$65.49
874-4	PTCC	How to Succeed as a Part-Time or Contract Controller	How to Succeed as a Part-Time or Contract Controller	You have the opportunity to provide top-quality services at affordable prices without the human resource issues involved with having employees. You can create a successful career as a part-time or contract hired gun! The number of openings for part-time and contract controllers and CFOs continues to grow. You may find yourself either being asked to serve as an "acting" controller for a client or to become a controller under contract. This workshop is designed to provide answers and guidance to many of the questions raised in this situation. Find out about the eight skills you need to make intelligent choices and fully understand the controller's position as it relates to a less-than-full-time, or non-permanent position. Learn how to employ the two attitudes required of the part-time or contract financial executive. Explore ways to uncover projects and gain long-term clients.	G	\$65.49
874-4	PTPRT	AICPA's Advanced Workshop: Practical Guidance for Peer Reviewers	AICPA's Advanced Workshop: Practical Guidance for Peer Reviewers	This eight-hour interactive workshop reinforces and improves reviewers' understanding of various topics including risk assessment and its documentation, monitoring requirements and difficult reporting issues. It also addresses judgment decisions in reporting on system reviews and performing efficient and effective reviews. The workshop includes interactive exercises and discussions to highlight the selected topics. Participants will be encouraged to share their knowledge and experiences for the class' benefit.	G	\$65.49
874-4	PTU	AICPA's Annual Federal Tax Update	AICPA's Annual Federal Tax Update	Save time and keep current on the latest tax developments! Based on the popular "Key Issue" approach, this comprehensive course covers all legislative, judicial and IRS developments of the past year with a focus on implementation and compliance. Discover how to effectively and confidently complete tax planning and compliance engagements. Cover current developments affecting individuals (including those regarding income, deductions and losses, tax calculations, individual credits, filing matters), business entities (including those regarding S Corporations and their shareholders, C Corporations, partnerships), estates and trusts, retirement plans and more.	G	\$60.96

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874-4	PYPL	Plug Your Profit Leaks: Ways to Significantly Save Time and Money	Plug Your Profit Leaks: Ways to Significantly Save Time and Money	This hands-on workshop gives you specific ways to immediately impact an organization's bottom line. These proven techniques for plugging the most overlooked profit leaks come from specific strategies for lowering costs, improving productivity or gaining efficiencies. Explore the different methods in-depth to see how easy they are to implement and make a huge bottom-line impact.	G	\$65.49
874-9	QR_XX12	AICPA Peer Review Program Manual [Loose-leaf]	AICPA Peer Review Program Manual [Loose-leaf]	Developed by the AICPA Peer Review Board, the Manual provides up-to-date standards, policies, procedures, checklists, and programs for use when arranging, administering and carrying out a peer review. In order to keep it current, you will receive new or revised checklists and other materials because of changes in technical and professional standards, policies or procedures...	P	\$343.71
874-4	RAAS	Risk Assessment and Audit Sampling: Applying the New Audit Sampling Guide Requirements	Risk Assessment and Audit Sampling: Applying the New Audit Sampling Guide Requirements	Learn how to determine appropriate sample sizes, select and evaluate samples in connection with performing auditing procedures. This course uses examples and case studies to give experience performing and evaluating samples using several important techniques such as attribute sampling for controls testing and Monetary Unit Sampling for performing substantive tests. You will learn the situations where various substantive sampling procedures are the most appropriate. The use of sampling in special situations, such as estimating amounts and in litigation support, will also be discussed. An example of applying classical variables sampling to an audit population will also be illustrated and explained. While the course focus is on non-statistical methods, the statistical basis of these methods will be used in illustrations.	G	\$65.49
874-4	RCSA	Applying the Risk Assessment Standards Using a Case Study Approach	Applying the Risk Assessment Standards Using a Case Study Approach	Although auditors of non-public entities have been working with the risk assessment standards (SAS Nos. 104 through 111) for a couple years, we continue to hear feedback that they (especially auditors of smaller entities) are still struggling with the implementation of the standards. This course focuses on audits of entities with limited personnel and accounting resources, non-complex operations and financing structures, and a governing body made up of an owner/manager or majority owner. In addition, the entity might also have at least one material weakness in internal control over financial reporting. Learn from examples and case studies demonstrating how the risk assessment standards may be practically implemented and documented. Focus on the most-struggled-with issues, using cases to provide practical application solutions.	G	\$65.49
874-4	REAA	Real Estate Accounting and Auditing	Real Estate Accounting and Auditing	Consider the special qualities of the real estate industry. How do you record asset impairments? How do you handle reporting issues related to cost or market value? If you advise or work for companies with real estate holdings, this course is for you. Learn how to identify the three distinct stages of real estate assets then examine and apply the accounting and auditing standards governing each stage.	G	\$65.49
874-4	REFR	Real Estate Accounting and Financial Reporting: Tackling the Complexities	Real Estate Accounting and Financial Reporting: Tackling the Complexities	Whether the issue is revenue recognition, measurement, fair value or impairment, the real estate industry has some very unique and complex accounting and financial reporting challenges. So if you advise or work for companies with real estate holdings, this course is for you. Learn how to properly record the purchase, sale, rental or development of your real estate holdings.	G	\$65.49

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874-4	RFBN	Religious and Other Faith-Based Nonprofits: Tax, Accounting and Management	Religious and Other Faith-Based Nonprofits: Tax, Accounting and Management	There are more than two million nonprofit organizations operating in the United States today. A large percentage of those are religious, religious-affiliated or based to some degree upon principles of faith. In some respects, these nonprofits are like most other nonprofits. Religious and other faith-based nonprofits do have some truly unique characteristics, however, and they affect tax, accounting and management issues. This course takes a look at all three areas from the standpoint of managing compliance with laws and regulations, consistency and transparency of financial reporting, and managing for efficiency and mission effectiveness.	G	\$65.49
874-4	RPCR	Advanced Update for Compilation, Review and Accounting Services	Advanced Update for Compilation, Review and Accounting Services	Updated for SSARS 19! If you manage a compilation, review and accounting service practice, this course is an absolute must; it enables a partner to ensure that current year engagements conform to all applicable professional standards. A practice-oriented review of the latest developments, cases, and lively discussion among the experienced participants make this class informative and practical. The material covers the entire spectrum of partner concerns: current professional standards, independence rules, engagement and representation letters, field work, disclosure, reporting, documentation, quality control, engagement administration, specialty engagements and peer review.	G	\$65.49
874-4	RTBC	Revenue Recognition in Today's Business Climate	Revenue Recognition in Today's Business Climate	To recognize or not to recognize; that is the question! Revenue recognition issues are the subjects of headlines in our daily newspapers, primarily because major corporations have recognized revenues that did not actually exist. Just when we think we have all the bad news, another corporation is restating earnings for prior years. For a cash-only business, revenue recognition is a simple process: a sale equals revenue. The more complex the business, the more specialized the industry, the more difficult the decision becomes for that business in deciding when to recognize earnings. Revenue recognition guidance exists throughout accounting literature, accounting and audit guides and audit risk alerts for specific industries and the SEC's SAB 104, yet there is no one comprehensive source. In this course, you have a complete handbook. You will review the current literature, look at the implications of premature recognition, unique revenue recognition issues of specialized industries and examine current FASB projects and the impact they will have on financial statements.	G	\$65.49
874-4	RWBE	Real-World Business Ethics: How Will You React?	Real-World Business Ethics: How Will You React?	Don't be caught off guard by an ethics investigation. Adopt a proactive, risk-avoidant stance by side-stepping common pitfalls and taking alternative courses of action. To learn how, examine case studies based on real-life litigation and administrative proceedings involving CPAs in public practice and industry. Explore ethical issues in the context of actual proceedings that were resolved both in favor of and against accounting and auditing professionals. Achieve a new sense of appreciation for the difficulties faced by every financial professional and a heightened sensitivity for the types of ethical dilemmas you could face in the future.	G	\$65.49
874-4	SAYB	Studies on Single Audit and Yellow Book Deficiencies	Studies on Single Audit and Yellow Book Deficiencies	The best way to avoid Single Audit and Yellow Book audit deficiencies is to recognize them beforehand! Learn how to avoid the common pitfalls miring these audits. This course takes on serious issues in a highly-rated and exciting case study format.	G	\$65.49

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874-4	SBAA	Small Business Accounting and Auditing Update	Small Business Accounting and Auditing Update	Geared toward practitioners who provide accounting and auditing services to small businesses, this course updates you on the new standards in accounting, auditing, compilation and review and other professional standards that affect small businesses and their auditors. Cover practical applications of recent pronouncements, a compilation and review update, the latest insights on problems of financial statement fraud and professional ethics activities.	G	\$65.49
874-4	SBABR	Small Business Audits: Best Practices Including Risk Assessment and Internal Control	Small Business Audits: Best Practices Including Risk Assessment and Internal Control	Auditors in today's world are constantly under scrutiny whether the client is large or small. However, small businesses bring a unique set of issues for the auditor trying to balance risk, effectiveness and efficiency. Recognize risks in the small business environment and how to effectively and efficiently deal with it from audit planning until the wrap-up. Work through how to effectively plan, perform appropriate procedures and complete the small business audit including consideration of the risk assessment SASs. Improve your efficiency while satisfying auditing and quality control standards in a small business auditing environment.	G	\$65.49
874-4	SCORP	S Corporations: The Ins and Outs of Tax Reporting and Planning	S Corporation Key Issues, Compliance, and Strategies: An IRS Target Area	Once again this is the darling for many businesses; find out why during this information-packed session. Practical real-life examples give you ideas to apply immediately for your S Corporation clients. Review the advantages of the S Corporation tax rules. Minimize your client's tax bill with the latest business and tax strategies that make S Corporations so popular. Comply with the unique tax reporting rules for completing Form 1120S. Decide if an S Corporation is your client's entity of choice.	G	\$60.96
874-4	SECR	SEC Reporting	SEC Reporting	Confidently comply with the latest SEC reporting requirements with this comprehensive course. It clarifies new, difficult and important reporting and disclosure requirements while giving examples and tips for ensuring compliance. Learn to apply regulations S-X, S-K, and other SEC guidance, prepare or review financial statements and their related disclosures and more.	G	\$146.10
874-4	SGYC	Surviving and Growing Your Company in Difficult Times: Essential Skills for the Finance Team	Surviving and Growing Your Company in Difficult Times: Essential Skills for the Finance Team	Many traditional finance skills are becoming obsolete at an accelerating rate. Gone are the days when the financial staff were viewed as the gatekeepers of the organization, responsible for counting, calculating results, and providing a series of reports. Today, they are expected to respond to the challenges of a difficult economic environment. Learn non-traditional skills, such as responding to difficult economic conditions, establishing an innovative environment, managing the financial and cultural issues associated with long-term programs and acquisitions, and continuously improving the organization's competitive position. A series of specific methods and techniques designed to have an immediate and long-term impact on the bottom line are identified and discussed in detail.	G	\$65.49
874-4	SKLG	Business Sustainability: Keeping Lean but with More Green for the Long Haul	Business Sustainability: Keeping Lean but with More Green for the Long Haul	Sustainability is now sweeping through profit and non-profit businesses throughout the world. This course clearly shows how to harness the power of Sustainability to give your company a huge competitive edge – attracting and retaining the best employees, the best customers and the best suppliers, while reducing financial risk and lowering the cost of capital. Learn how Sustainability creates a new and eye-opening understanding of waste and prioritizes the many waste-reduction opportunities. Gain a practical, real-world grasp of the Triple Bottom Line that is the basis for decision-making in a sustainable company. See how sustainable-thinking and related tools and techniques can transform your operations.	G	\$65.49

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874-4	SKSB	AICPA's Annual Update for Controllers	AICPA's Annual Update for Controllers	Let us bring you up-to-date on the latest trends in accounting, corporate finance, treasury management and business systems. Learn all about leading-edge topics in managerial accounting and finance in a session that is packed with useful tips and how-to guidance that you can apply immediately. More than half of the material is new every year, and existing topics are updated for new approaches in implementation or application.	G	\$60.96
874-4	SNPR	Upcoming Peer Review: Is Your Firm Ready?	Upcoming Peer Review: Is Your Firm Ready?	What does it take to have an effective quality control system that leads you to a clean, pass peer review report? Find out how to prepare for your next review and what can be done on a daily basis to create a strong quality control environment for your firm. Identify the most common, significant deficiencies that peer reviews uncover and what you can do to prevent them from occurring in your firm. You will consider the process for selecting the appropriate peer reviewer and the right review year-end for your firm. If you have specialized engagements, such as governmental units, not-for-profit organizations, construction contractors or employee benefit plans, you will learn additional issues that come into play.	G	\$85.64
874-4	SPPC	Strategic Planning: A Simplified and Workable Approach for Private Companies	Strategic Planning: A Simplified and Workable Approach for Private Companies	Welcome to a strategic planning course that helps company managers achieve operational and financial goals. Learn a simplified and workable approach to creating, implementing, monitoring and revising strategies to promote greater company success. This course is packed with useful tips and how-to guidance that can be applied immediately. Walk through the major, strategic-management steps to run an organization. Explore issues related to overall strategic management, the business plan, the strategic plan, budgeting, corporate culture, review and monitoring of performance. Learn about a full range of techniques from simple- to complex-planning models.	G	\$65.49
874-4	STP1A	AICPA/AHI Staff Training - Basic	AICPA/AHI Staff Training - Basic	Providing training for new staff is always a sound investment. <i>AICPA/AHI Staff Training – Basic</i> , the first in a series of four courses, is ideal for inexperienced staff members. This intensive, three-day course shows staff how to improve efficiency while meeting quality control standards. The curriculum, geared for local and regional firms, bridges the gap between theory learned in college and the tools needed in practice. Staff will improve skills in preparing work papers, performing compilations and reviews and completing detailed audit tests. <u>AICPA must perform all of the printing of course manuals. The Government agency may not print manuals on its own.</u>	G	\$231.74
874-4	STP2A	AICPA/AHI Staff Training - Semi Senior	AICPA/AHI Staff Training - Semi Senior	Staff will gain the confidence they need to adequately handle small engagements with this, the second in the AICPA/AHI Staff Training series. This course will improve their communication skills with partners and client personnel, become adept at drafting financial statements, write better memoranda and develop an overall confidence that will aid them in meeting client needs. Upon completion, staff will be able to complete smaller audits, reviews and compilations with minimum supervision and maximum profitability. Staff will improve performance of more complex analytical procedures and drafting financial statements and footnotes. <u>AICPA must perform all of the printing of course manuals. The Government agency may not print manuals on its own.</u>	G	\$231.74

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874-4	STP3A	AICPA/AHI Staff Training - Beginning-In-Charge	AICPA/AHI Staff Training - Beginning-In-Charge	Go one step further in your career and assume higher levels of responsibility with this third course in the AICPA/AHI Staff Training series. It provides extensive training in crucial procedural, evaluative and supervisory areas. It will help staff improve their planning, review, audit and other engagement skills as well as give them techniques for effective communication with clients and colleagues. Staff's ability to assess risk and materiality and to make non-statistical sampling decisions will greatly improve with this all-inclusive course. <u>AICPA must perform all of the printing of course manuals. The Government agency may not print manuals on its own.</u>	G	\$231.74
874-4	STP4A	AICPA/AHI Staff Training - Supervisory	AICPA/AHI Staff Training - Supervisory	There is always room for improvement, and the final course in this series is for supervisors who wish to work on management skills. Staff can go from skilled technicians to well-rounded business managers by cultivating their communication skills, improving supervisory abilities, utilizing and appraising staff and becoming more accomplished at maintaining client relationships. Topics covered include motivation, engagement planning, staff supervision, business consulting services, time management and billing and collection. Staff will learn to effectively and efficiently manage engagement responsibilities, discover ways to help grow their firm and find out what is expected of them as a supervisor, while improving their communications skills. <u>AICPA must perform all of the printing of course manuals. The Government agency may not print manuals on its own.</u>	G	\$231.74
874-4	SUAF	Shaping Up Your Accounting Function: Trimming the Fat and Going Lean	Shaping Up Your Accounting Function: Trimming the Fat and Going Lean	Eliminate waste in your accounting department by trimming the day-to-day fat that accumulates in financial accounting processes and become a much leaner, more efficient operation. Gain a practical, real-world understanding of the "value stream mapping" tool, and use it to efficiently establish and maintain a Lean accounting function. Learn how Lean thinking and related tools and techniques can streamline your financial, operational and managerial accounting operations. This course will illustrate how accounting functions can be aligned with Lean goals and Lean performance measures.	G	\$65.49
874-9	TAXXX12	The Tax Adviser [Magazine]	The Tax Adviser [Magazine]	This magazine is a valuable monthly resource for the latest tax-planning techniques and tax-saving methods. Its enhanced content and clean format make it a premier source of cutting-edge tax strategies for even the most knowledgeable tax practitioner and corporate executive. The Tax Adviser delivers informative departments in every issue: Personal financial planning, State and local taxes Tax education, Tax practice management (and technology), Tax practice and procedures, Washington issues affecting the AICPA and the accounting profession. The Tax Adviser also brings you many special features: Tax Clinic is a unique forum that lets practitioners describe techniques and procedures they use, NewsNotes keeps you current on the latest in tax news, Case Study covers the facts, analysis, and conclusion of a tax case and is adapted from the tax expertise of Practitioners Publishing Company. Tax Trends reports and comments on selected IRS rulings, court decisions, and legislation.	P	\$88.83

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874-4	TBFF	Team Building Within the Finance Function: A Challenge for Today's CPA	Team Building Within the Finance Function: A Challenge for Today's CPA	In this period of global competition and rapid change, world-class organizations have learned two crucial things needed for success: excellent customer service and maximum efficiency. The most successful organizations have effectively established cultures where all employees are committed to these dual tasks: giving customers the ultimate in service and accomplishing this in the most efficient manner. Gain an understanding of organizational cultures and how to promote the team culture for maximum customer service and efficiency. This program is applicable to the finance function in both large companies as well as the smallest firms. Learn detailed suggestions and models on how to change culture and formulate a team culture within the finance function. This program is not just theory; it also includes step-by-step instructions to transform an organization or department into a world-class operation.	G	\$65.49
874-4	TFCRA	Fast Close, Soft Close, Virtual Close? Now Days, Not Weeks, The	Fast Close, Soft Close, Virtual Close? Now Days, Not Weeks, The	In this information-intensive business environment, shifting strategic direction and gaining competitive advantage hinges on having the latest information about your organization's strengths and weaknesses as quickly as possible. Never has there been greater urgency to produce relevant, reliable, real-time decision-quality information that can be acted on before opportunities disappear. Organizations are scrambling for ways to accelerate their ability to collect and disseminate critical information to managers. What will your company do? During this thought-provoking course, look at the opportunities that a soft or virtual close can bring to your organization. Develop the skills to determine the resources and processes included in your current closing system.	G	\$65.49
874-4	TLLLO	Taxation of LLCs, LLPs, LPs and Other Partnerships	Taxation of LLCs, LLPs, LPs and Other Partnerships	Is LLC and partnership taxation something new to you? Perhaps you have worked in this area for years but need a quick review of the fundamental concepts? Build a foundation of knowledge or freshen up your skills. This course addresses the tax consequences of the most common transactions engaged in by LLCs and partnerships – from formation of the entity to the reporting and allocation of partnership/LLC income or loss to distributions and compensatory payments to partners or LLC members. Develop a level of comfort with the basic conceptual framework underlying partnership and LLC taxation, with an emphasis on explaining the tax consequences associated with issues that are most frequently confronted by tax practitioners.	G	\$65.49
874-4	TLWP	CPAs "Four Rs" of Communicating: Talking, Listening, Writing and Presenting	CPAs "Four Rs" of Communicating: Talking, Listening, Writing and Presenting	Everyone has heard of the "three Rs: Reading, 'Riting and 'Rithmetic." This course highlights the CPA's "four Rs" that are key to their success in communicating. A recent survey shows that at least six hours of every 40-hour week is wasted to poor communication between staff and managers. Of all communication, 70 to 90% is misunderstood. As a manager or business owner with a seemingly endless number of projects, you can't afford that much error. This course was written for CPAs who are managers/owners in industry or public practice. The techniques are practical and relevant with activities and discussions to share best practices. The four key areas are: avoiding conflict and costly errors by actively listening, using the power of positive language, giving small group presentations, and writing clear and concise correspondence that conveys a professional image.	G	\$65.49

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874-4	TNWIS	That's Not What I Said! - Effective Workplace Communication	That's Not What I Said! - Effective Workplace Communication	How you communicate with bosses, subordinates, colleagues, clients and the opposite gender can make or break your career! You have taken all of the technical education courses to be successful in auditing, tax and consulting, but your boss passed you over because you are not taken seriously. What's missing? It's probably your communication skills. See how blending a mix of communication styles can turn communication breakdowns into breakthroughs. Learn how to speak so that you are heard and listen so you understand the real message. Discover how to open lines of communication, conduct productive meetings, make persuasive presentations and more.	G	\$60.96
874-4	TPOC	Innovative Tax Planning for Small Businesses: Corporations, Partnerships & LLCs	Innovative Tax Planning for Small Businesses: Corporations, Partnerships & LLCs	Will you be the bearer of good or bad tidings for your clients? This fast-paced, information-packed course shows how to keep more profits in the pockets of your corporate and small business clients and their owners! It showcases state-of-the-art planning ideas and tax-saving devices employed by the savviest practitioners. Understand the unique problems affecting corporations and other small business entities, identify savings opportunities and pinpoint tax traps. Take advantage of corporate tax trends, life cycle approach tax planning and more. Top-notch AICPA presenters read between the lines of new developments to wring every last drop of tax benefits that make you a hero to your clients.	G	\$60.96
874-4	TPOI	Innovative Tax Planning for Individuals and Sole Proprietors	Innovative Tax Planning for Individuals and Sole Proprietors	Get the latest techniques for building and conserving wealth through aggressive, yet legal, tax-planning and investment strategies. AICPA's tax experts dissect the details of new developments to extract all possible tax benefits. Completely updated for tax law changes, this course will bring you up-to-date on ways to save taxes through strategies for real estate, family income-splitting opportunities in business, investments and when financing college costs.	G	\$60.96
874-4	TPT	Complete Taxation of Property Transactions: From Acquisition to Disposition	Complete Taxation of Property Transactions: From Acquisition to Disposition	Gain a comprehensive and practical understanding of the various complex tax laws dealing with property transactions from acquisition to disposition. This course provides a thorough analysis of the rules dealing with depreciation, amortization, like-kind exchanges, involuntary conversions and sale of property. It also covers important property-related timing issues and planning opportunities that can lead to significant tax savings.	G	\$65.49
874-4	TRBB	AICPA's 2013 Individual Tax Review Series: Beyond the Basics	AICPA's 2013 Individual Tax Review Series: Beyond the Basics	This outstanding course covers the more difficult aspects of individual federal tax returns. It is the perfect follow-up for the primer "Nuts and Bolts" course. These two courses comprise the individual tax review series, which provide the latest practical insights from nationally recognized tax experts. Both courses will not only drill down on the critical tax areas, but also will cover the latest tax developments. Learn how to apply the latest changes when preparing federal individual income tax returns and advise clients on new developments and tax-saving ideas for individuals. Many key tax return issues are covered during this fast-paced, real-world session.	G	\$65.49
874-4	TRNB	AICPA's 2013 Individual Tax Review Series: Nuts and Bolts	AICPA's 2013 Individual Tax Review Series: Nuts and Bolts	This outstanding course covers the nuts and bolts of individual federal tax returns. It is the perfect primer for the follow-up "Beyond the Basics" course. These two courses comprise the individual tax review series, which provide the latest practical insights from nationally recognized tax experts. Both courses will not only drill down on the critical tax areas but also will only cover the latest tax developments. Learn how to apply the latest changes when preparing federal individual income tax returns and advise clients on new developments and tax-saving ideas for individuals. Many key tax return issues are covered during this fast-paced, real-world session.	G	\$65.49

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SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	TSBE	Cutting Taxes and Conserving Cash in a Troubled Economy: Winning Tax Strategies for Your Clients	Tough Times: Best Tax and Financial Planning Strategies for a Bad Economy	During recessionary times, conserving cash is key. One sure way to conserve cash is to reduce and/or defer taxes. This course identifies and explains a wide variety of specific tax-smart moves that become available and make sense in a lousy economy. Help your clients successfully weather the storm by helping them cut their taxes and conserve cash. The course also covers some appropriate "non-tax" strategies as well.	G	\$65.49
874-4	TSUC	2009 Annual Tax Update: Corporations and Pass-Through Entities	AICPA's Annual Tax Update: Corporations and Pass-Through Entities	Be prepared before the tax season starts! Find out about the latest federal tax law changes, court decisions and IRS pronouncements related to partnerships, LLCs, and C and S Corporations. Our discussion leaders will identify ways to integrate the latest tax law changes into planning and compliance engagements and help provide more value-added services to your clients. With the ever-changing tax laws and their increased complexity, you can't afford to miss this course!	G	\$65.49
874-4	TSUI	2009 Annual Tax Update: Individuals and Sole Proprietors	AICPA's Annual Tax Update: Individuals and Sole Proprietors	Get ready for the upcoming tax season! This comprehensive course presents what's new and what has changed in the federal individual income tax arena. It brings you up-to-the-minute guidance on the latest tax legislation, court decisions and IRS pronouncements. Gain practical insights and valuable tax-saving strategies from AICPA's seasoned tax pros who know what the new laws, rules and court decisions can mean for real-world taxpayers. With the everchanging tax laws and their increased complexity, you can't afford to miss this course.	G	\$65.49
874-4	TTAU	AICPA's Technical Hotline Annual Update: Top 12 Audit Speed Bumps	AICPA's Technical Hotline Annual Update: Top 12 Audit Speed Bumps	The AICPA's technical hotline provides prompt, high-quality, non-authoritative advice by phone concerning issues related to auditing standards. The objective of this course is to enhance participants' knowledge and application of professional judgment by providing a review of the top 12 auditing "speed bumps" faced by practitioners as reflected by continual AICPA Technical Hotline calls over the past year. For example, recent auditing issues include: • Auditing in the current economic environment • Going concern and subsequent event issues • Auditing fair value measurements • SAS Nos. 114 and 115 communications • Auditing hard-to-value investments	G	\$65.49
874-4	TTGP	AICPA's Technical Hotline Annual Update: Top 10 GAAP Speed Bumps	AICPA's Technical Hotline Annual Update: Top 10 GAAP Speed Bumps	Have you ever been to a CPE session and the material was too complex or just too general? This course will provide you with some practical guidance on how to interpret and apply 10 topics that accountants in public practice and industry face in today's complex environment. Topics in this 2010 edition include: How to apply fair value in the current economic environment (SFAS 157, SFAS 159, FSP 157-3, FSP 157-4, FSP 107-1/APB 28-1); What to do when assets and liabilities have been impaired (SFAS 115, FSP 115-1, FSP 124-1, EITF 99-20, SFAS 114, SFAS 144, SFAS 142); Effects of changes in the market on Not-For-Profits – Treatment of endowment funds per SFAS 117 and FSP 117-1; What IFRS means for the privately held company; How to value privately held companies' stock options; How to account for a Defined Benefit Plan per SFAS 158; Derivatives: are they really as complex as everyone says? Simplifying the process; Proposed amendments to FIN 46R – will they help?; Business combinations and SFAS 141(R) and SFAS 160; and How the GAAP Codification will affect you: an introduction.	G	\$65.49

AICPA Authorized Government Price List

SIN	PART NUMBER	PRODUCT TITLE	PRODUCT NAME	DESCRIPTION	DISC CODE	GSA PRICE
874-4	TTMD	Thirty-Plus Practical Tools and Techniques for Making Your Key Financial Decisions	Thirty-Plus Practical Tools and Techniques for Making Your Key Financial Decisions	CPAs and all financial professionals are required to take an active, if not leadership, role in numerous activities for their organizations. This course introduces and explores analytical tools and techniques to assist in routine and non-routine situations. These include: identifying and addressing structural blockages to decision-making; data management; providing information and analysis; improving operations; model building; designing tests; valuing and financing acquisitions and divestitures; as well as evaluating capital programs and other long-term investments. The course was developed to address the problem highlighted by the old saying "If the only tool you own is a hammer, all problems look like a nail." Today's fast-paced, global environment requires the knowledge of available techniques, including when and how to use them.	G	\$65.49
874-4	TUPTE	Tax Update for Pass-Through Entities: S Corporations, Partnerships and LLCs.	Tax Update for Pass-Through Entities: S Corporations, Partnerships and LLCs.	Be prepared for the issues affecting S Corporations, partnerships and limited liability companies. Learn about the latest law changes, rulings and pronouncements affecting these pass-through entities. Flow-through taxation is one of the most challenging areas of practice, and our discussion leaders will help navigate this complexity. Provide more value to your clients incorporating the latest changes in your client engagements.	G	\$65.49
874-4	VIE	FIN 46R Variable Interest Entity Consolidation Rules: Not Just a Big Company Issue!	FIN 46R Variable Interest Entity Consolidation Rules: Not Just a Big Company Issue!	FIN 46R is not just an "Enron-big company" issue; it is also a major area of concern for private and small companies. For example, FIN 46R can affect various types of arrangements common to many private companies, such as leases with thinly capitalized entities, including related parties, family partnership, or LLC; arrangements where your company guarantees a liability or asset value of another company, whether related or not; and service or supply contracts, where the terms are designed to be different than market terms. This course reviews the complex consolidation rules for off-balance sheet entities now known as variable interest entities (VIEs). Learn how to determine whether an entity, regardless of its size, is a VIE; what the types of variable interests are; and how to identify the primary beneficiary that consolidates the VIE. The course also covers common areas that companies need to consider under FIN 46R including the consolidation of real estate entities.	G	\$65.49
874-4	XGDE	XBRL: The New Era in Financial Reporting	XBRL & the New Era in Financial Reporting: Moving Beyond Theory	A top priority of the SEC's chairman is mandating XBRL for public company filings beginning with the largest companies. XBRL is more than just a reporting language for public companies; it is the new language for the electronic communication of business and financial data for businesses. It offers major benefits in the preparation, analysis and communication of this information. This course provides a "how to" approach to help participants identify key issues and provides practical ideas on how to use XBRL.	G	\$85.64